## **PUBLIC NOTICE**

Bloss Memorial Healthcare District, A Public Entity • 3605 Hospital Road, • Atwater, California 95301 • (209) 381-2000 x 7002• fax: (209) 722-9020

**Date:** January 21, 2022

**Phone:** (209) 724-4102 **Fax:** (209) 722-9020

Bloss Memorial Healthcare District will hold their next Finance Committee meeting on Thursday, January 27, 2022 at 1:30 pm in the Board Room at 3605 Hospital Road, Atwater, Ca 95301.

Bloss Memorial Healthcare District will hold their next Board of Directors meeting on Thursday, January 27, 2022 at 2:00 pm in the Board Room at 3605 Hospital Road, Atwater, Ca 95301.

I, Fily Cale, posted a copy of the agenda of the Board of Directors of Bloss Memorial Healthcare District, said time being at least 24 hours in advance of the meeting of the Board of Directors.

# BLOSS MEMORIAL HEALTHCARE DISTRICT, A Public Entity (BMHD) 3605 Hospital Road, Atwater, CA 95301 BOARD OF DIRECTORS MEETING BOARD ROOM

Thursday, January 27, 2022 2:00 pm

## **AGENDA FOR PUBLIC SESSION**

Members of the public may listen to the meeting and offer public comment telephonically by calling 1-681-999-0313 and entering Access Code 328959. Please turn your cell phone or other electronic device to non-audible mode or mute.

## I. CALL TO ORDER

Make findings in accordance with AB 361 for teleconferenced meeting. In compliance with AB 361 (2021) and in order to conduct teleconference meetings not subject to the usual Brown Act teleconference rules, the Board will consider the circumstances regarding the state of emergency declared by the Governor regarding the COVID-19 pandemic which continues in existence; and the continued recommendations or impositions by State and local officials to promote social distancing; and whether the continued presence of COVID-19 in the State directly impacts the ability of the Board to meet in person.

## II. ROLL CALL

APPROVAL OF AGENDA	*	
if the matter is not on the agenda, there will be no Boar	d discussion of	the issue.
APPROVAL OF MINUTES  A. Approval of January 6, 2022 Board of Directors Meeting	ng *	1
B. December Chief Financial Officer Report		2 3 4
CHIEF EXECUTIVE OFFICER REPORT  A. Update on California Energy Commission Grant		
OLD BUSINESS  A. December Castle Family Health Centers, Inc Report  B. Bloss Board Member Report  C. Day Break ADHC Request for Partnership Assistance	*	5
	PUBLIC COMMENTS Comments can be made concerning any matter within a if the matter is not on the agenda, there will be no Boar Anyone wishing to address the Board on any issue, pleamicrophone.  APPROVAL OF MINUTES A. Approval of January 6, 2022 Board of Directors Meeting FINANCIAL REPORT A. Approval of January 6, 2022 Finance Committee Meeting B. December Chief Financial Officer Report C. December Payroll, Electronic Payments & Check Register CHIEF EXECUTIVE OFFICER REPORT A. Update on California Energy Commission Grant  OLD BUSINESS A. December Castle Family Health Centers, Inc Report	PUBLIC COMMENTS Comments can be made concerning any matter within the Board's juri if the matter is not on the agenda, there will be no Board discussion of Anyone wishing to address the Board on any issue, please stand and agmicrophone.  APPROVAL OF MINUTES A. Approval of January 6, 2022 Board of Directors Meeting  * FINANCIAL REPORT A. Approval of January 6, 2022 Finance Committee Meeting B. December Chief Financial Officer Report C. December Payroll, Electronic Payments & Check Register  * CHIEF EXECUTIVE OFFICER REPORT A. Update on California Energy Commission Grant  OLD BUSINESS A. December Castle Family Health Centers, Inc Report B. Bloss Board Member Report

- IX. NEW BUSINESS
- X. APPOINTMENTS / CEREMONIAL MATTERS
- XI. AGENDA FOR CLOSED SESSION
- XII. NEXT MEETING DATE

## XIII. ADJOURNMENT

Assistance for those with disabilities: If you have a disability and need accommodation to participate in the meeting, please call Fily Cale at (209) 724-4102 or (209) 381-2000 extension 7000 for assistance so that any necessary arrangements may be made.

Any written materials relating to an agenda item to be discussed in open session of a regular meeting that is distributed within the 24 hours prior to the meeting is available for public inspection at the time the record is distributed to all, or a majority of all, members of the Board. These documents are available from the Executive Assistant in administration at 3605 Hospital Road, Suite F, Atwater, California 95301.

## BLOSS MEMORIAL HEALTHCARE DISTRICT (BMHD) BOARD OF DIRECTORS MEETING BOARD ROOM

Thursday, January 6, 2022 2:00 pm

## **CALL TO ORDER**

Kory Billings, Board Chair, called the meeting to order at 2:00 pm.

Make findings in accordance with AB 361 for teleconferenced meeting. In compliance with AB 361 (2021) and in order to conduct teleconference meetings not subject to the usual Brown Act teleconference rules, the Board will consider the circumstances regarding the state of emergency declared by the Governor regarding the COVID-19 pandemic which continues in existence; and the continued recommendations or impositions by State and local officials to promote social distancing; and whether the continued presence of COVID-19 in the State directly impacts the ability of the Board to meet in person.

## **ROLL CALL**

**Board Members Present:** 

Kory Billings, Chair, Zone 2; Kathy Flaherty, Zone 3 via Teleconference;

Al Peterson, Treasurer, Zone 4 and Bob Boesch, Board Member, Zone 5

Others Present:

Edward Lujano, CEO; Fily Cale, Executive Assistant; Dawnita Castle,

CFO; Jenna Anderson, County Legal Counsel; Michael Chai, Day Break ADHC; Nancy Agosto, Day Break ADHC and Peter Mojarras, CFHC COO

@ 2:08 pm

Absent:

Vivian Passwaters, Board Secretary, Zone 1

## APPROVAL OF AGENDA

Kory Billings requested to add agenda item for Personnel in Closed Session prior to Public Comments.

A motion was made / seconded, (Kory Billings / Alfonse Peterson) to approve the January 6, 2022 agenda and with the change of moving a Personnel item under Closed Session prior to Public Comments. Motion carried.

The meeting adjourned into Closed Session at 2:03 pm.

The meeting adjourned into Public Session at 2:06 pm. No action taken.

## PUBLIC COMMENTS

None.

## APPROVAL OF MINUTES

## A. Approval of November 30, 2021 Board of Directors Meeting, Exhibit 1

A motion was made / seconded, (Bob Boesch / Alfonse Peterson) to approved and accept the November 30, 2021 Board of Directors Meeting minutes as presented, Exhibit 1. Motion carried.

## **FINANCIAL REPORT**

## A. Approval of November 30, 2021 Finance Committee Meeting, Exhibit 2

A motion was made / seconded, (Alfonse Peterson / Bob Boesch) to approved and accept the November 30, 2021 Finance Committee Meeting minutes as presented, Exhibit 1. Motion carried.

## B. November Chief Financial Officer Report, Exhibit 3

Dawnita Castle reported that she had informed the Finance Committee earlier today that the accounting system, Meditech that BMHD owns and CFHC was paying the monthly fees has gone down. It was purchased in 2003 for \$800,000 and one of the servers has broken down. We are unable to print things out and IT is working diligently to fix. IT has ordered parts, it should come up once the parts arrive. Accounting will download everything out of the Meditech system and input into the new accounting system. CFHC has been transitioning into a system called Blackbaud.

In prior years BMHD used QuickBooks and it was decided that BMHD would return to using Quick Books. It will cost \$1,500 to \$1,700 annually, its cost effective, works well and she is confident that it will work well for the BMHD financials.

For November 30, 2021, BMHD had a net gain before depreciation of \$52,181 and a net income after depreciation was a loss of \$10,825, this loss was contributed to the change in investments with an unrealized loss of \$32,408. Included in the expense is \$9,695 of Sierra Kings cost.

The November Operating Cash Balance was at \$5,522,810 and Days Cash On Hand had increased to 1,833 days. October Days Cash On Hand was 1,596. There were more expenses with the remodeling but those have been completed and Days Cash On Hand continue to increase.

## C. November 2021 Payroll, Electronic Payments and Check Register, Exhibit 4

A motion was made / seconded, (Alfonse Peterson / Bob Boesch) to approve and accept the November 2021 Payroll in the amount of \$9,171.42 Accounts Payable in the amount of \$80,265.45 for a Grant Total Disbursement of \$89,436.88, Exhibit 4. Motion carried.

## CHIEF EXECUTIVE OFFICER REPORT

## A. AAAHC Building Compliance Update

Edward Lujano, CEO, reported that the AAAHC is complete and the final corrections were done.

The next review should be in March 2023. This project is now complete. Edward Lujano will meet the new owners in a few weeks as they will be coming down.

## B. Update on California Energy Commission Grant

The energy contractor came out and did the review of our energy usage that was approved for the energy efficiency. He is waiting for the report to be out by January 10<sup>th</sup> and will get a copy to the board on the findings by the end of the month.

He reached out to ACHD to get some information from other Districts who also do grants. He was given the name of 4 individuals of other Districts. Sequoia Healthcare District does a nursing scholarship; Grossmont does education and training; Soledad does some scholarships for high schools and Tahoe Forest who does scholarships for continuing education in the medical field.

He reached out to Sequoia and Tahoe Districts and has calls next week. He will bring back information to the board at the end of the month.

## C. Children's Dental Surgery Center Partnership Dissolution Agreement

Edward Lujano reported that another completion is the partnership dissolution agreement between Carol Freeman, US Dental and BMHD. Final court documents were received from attorney Eric Tetrault and they got all of the paperwork in and it was forwarded to Philip Goldberg, Carol Freeman's attorney and she signed the partnership dissolution agreement, Edward Lujano has signed it and a copy will be put into the file. We are no longer in partnership with US Dental.

With the current issues with Meditech, IT put the hold on the installation of the wireless system in the board room. It should be completed by the end of February.

## **OLD BUSINESS / REPORTS**

## A. November Castle Family Health Centers, Inc Report, Exhibit 5

Peter Mojarras reported that CFHC is very deep into COVID related issues. There has been a significant spike in Merced County. Hospitals are overflowing and CFHC is also feeling it in their centers.

Merced County is seeing 300-400 positive cases per day, but not seeing the spike in hospitalizations, it's a milder form of the variant versus what we saw with the delta. Its still leading to shortages of staff. Staffing agencies don't have many staff available to support the needs in the community.

The COVID test line is taking 3-4 hours, Channel 30 News was here earlier and did a news story about testing and vaccination. CFHC continues to get the word out about getting vaccinated. The vaccination rate for Merced County is about 48% and boosted is 20% and vaccinated per day is about 130.

Merced County will be moving away from managing the vaccines and distributing them, CFHC will work directly with the State, but there isn't a shortage of vaccines, which is good.

CFHC is working on trying to get patients back in the next few months to get them to receive their preventative care. We're pushing toward video visits for patients not comfortable coming in along with providing a text message. Bi-directly texting is the next project. Technology is critical moving forward.

CFHC is also working with HSA to add an eligibility worker at the Castle Site and she will be doing a day at the Winton Site. She will be able to assist adding people to Medi-Cal.

CFHC is working with HRSA to be a part of the federal program to get shipments of the home tests sent directly to the centers in the next few weeks to distribute out in the community at no cost.

Peter Mojarras provided an update on the Ung Goodwin funds granted to CFHC. The funding was shifted to support the patients coming in when it came to their patient accounts. Many patients are struggling. Of the \$7,000 grant, \$6,527.50 went to 43 patient accounts and \$472.50 went to flu shots.

Alfonse Peterson asked if there were any pharmaceuticals in the County. Peter Mojarras replied that there was short supply and a discussion was held today about the monochronial antibody. Only GVHC and Dignity and another location that does the infusion therapy.

## B. Bloss Board Member Report

No report.

## **NEW BUSINESS**

## A. Nomination of 2022 Slate of Officers

Kory Billings reported that the officers will remain the same if there is no objection to that. Officers. Chair, Kory Billings; Vice Chair, Bob Boesch; Secretary, Vivian Passwaters and Treasurer, Alfonse Peterson.

Committees' will be reassigned shortly.

A motion was made / seconded, (Alfonse Peterson / Bob Boesch) to approve the salte of officers as recommended. Kory Billings, Board Chair, Bob Boesch, Board Vice Chair, Vivian Passwaters, Secretary and Alfonse Peterson. Motion carried.

## B. Security Options for Bloss Site

Kory Billings commented that there have been some items happening at the Bloss Site from breakins to vehicles being vandalized. Edward

Edward Lujano reported the parking lot lamp posts are being installed with brighter lighting. The exterior wall lighting project is being done by maintenance and they installed 12 units around the building, and the former kitchen building will also be done. He also contacted Guardco, the current security company to do 3 irregular night visits between the hours of 9pm to 6am for \$60 per night.

They will get out of their vehicles and if they see someone they have permission to ask them to leave. This will begin tonight.

Kory Billings asked Edward Lujano to let tenants know of this is going to occur.

## C. <u>Day Break Adult Day Health Care Center Request for Assistance with Purchase of Transportation Vehicle, Exhibit 6</u>

Michael Chai commented that the there has been a steadily escalation in security concerns at the center. Glass was broken into; staff members offices have been vandalized and ransacked. Their number one concern is the safety of their participants.

They provide transportation to their participants in the morning and after lunch along with well checks at their homes. Lunch deliveries are also provided. Both of their vans had their catalytic converters stolen. One van is still in the shop.

Michael Chai presented a request for assistance with the purchase of a transportation vehicle for their participants.

Discussion will be held with legal counsel to make sure that we're working within the boundaries of what BMHD as a non-profit can do for another entity is very delicate. Back when BMHD assisted with the food, they became the purchaser of the food and Day Break became the service provider who provided the delivery and export of the food. If there is a service that BMHD wants to provide, how can they partner with Day Break to create that service.

Jenna Anderson, Legal Counsel, stated that in terms of giving grant funding, BMHD can do that, but it has to be to a non-profit. The issue here is that Day Break is not a non-profit organization and the law requires that.

This item will be Tabled to the January 27, 2022 Board of Directors meeting.

## D. Seventh Supplement Agreement to CEO Employment Agreement, Exhibit 7

Kory Billings presented the seventh supplemental agreement with Edward Lujano until December 31, 2022.

A motion was made, seconded (Alfonse Peterson / Bob Boesch) to approve the Seventh Supplement CEO Employment Agreement as presented, Exhibit 7. Motion carried.

## **APPOINTMENTS / CEREMONIAL MATTERS**

None

## AGENDA FOR CLOSED SESSION

This item was moved to beginning of the meeting.

## **NEXT MEETING DATE**

The next Board of Directors meeting will be held on Thursday, January 27, 2022 at 2:00 pm in the Board Room.

## **ADJOURNMENT**

As there was no further business, the meeting adjou	rned at 2:51 pm.
Respectfully Submitted,	
Fily Cale Executive Assistant	Kory Billings Board Chair

## BLOSS MEMORIAL HEALTHCARE DISTRICT, A Public Entity (BMHD) FINANCE COMMITTEE MEETING BOARD ROOM

Thursday, January 6, 2022 1:30 p.m.

Committee:

Edward Lujano, CEO; Dawnita Castle, Chief Financial Officer;

Fily Cale, Executive Assistant; Alfonse Peterson, Committee Chair; Kory Billings, Committee Member and Jenna Anderson,

Legal Counsel @ 1:44 pm

Others Present:

None

Absent:

None

## CALL TO ORDER

Alfonse Peterson, Committee Chair, called the meeting to order at 1:30 p.m. in the Board Room.

## **APPROVAL OF AGENDA**

A motion was made/seconded, (Kory Billings / Edward Lujano) to approve the November 30, 2021 agenda as presented. Motion carried.

## **PUBLIC COMMENTS**

None.

## APPROVAL OF FINANCE COMMITTEE MINUTES

A. November 30, 2021 Finance Committee Meeting Minutes, Exhibit 1

A motion was made / seconded, (Kory Billings / Edward Lujano) to approve the November 30, 2021 Finance Committee meeting minutes as presented, Exhibit 1. Motion carried.

## REVIEW OF FEBRUARY FINANCIAL STATEMENTS, EXHIBIT 2

Dawnita Castle, CFO, discussed a few issues with the financial accounting system. In 2003, BMHD had purchased Meditech, an accounting software for almost \$700,000, it was a great system that went from start to finish. As BMHD and CFHC split, CFHC took over the monthly

cost on that software of \$2,414. BMHD and CFHC financials was kept segregated. Meditech has 3 servers and unfortunately that server has gone down.

CFHC is in the process of transitioning into Blackbaud, they are able to upload financials and it is cloud based. The cost for BMHD is too much for that kind of system.

She is looking into QuickBooks for BMHD again as they had it years ago for the surgery centers. For 4 users for 4 years, the cost would be \$1,500 annually and for 5 users would be \$1,800 annually. QuickBooks is okay for smaller companies but when you get into a larger company, and BMHD wants to grow, this is something that BMHD will want to look at and purchase a different system in the future.

Alfonse Peterson asked if this would be QuickBooks on line or the software. Dawnita Castle replied that there is already the QuickBooks and its downloaded on to the PC's from a prior time, BMHD will need to buy the licensing. Every year the licensing will need to be renewed, but it is not cloud based, although she has not researched it all.

Kory Billings commented that he uses QuickBooks Pro Edition and it may be a different Pro Edition than what meets the needs, but his is all cloud based. No matter where he is at or what computer he can sign on to. Given what BMHD has now, QuickBooks will manage everything that they need.

Dawnita Castle mentioned that when BMHD had QuickBooks they were reporting financials for the surgery the centers. What she does not like about QuickBooks is, if you have somebody in there that doesn't know accounting, they can click into QuickBooks and delete invoices. It should be a system where it is locked and you can't do anything to change it other than reverse a journal entry, that's an accountant perspective. But it is sufficient enough for BMHD right now.

Kory Billings replied that the system he uses does allow you to set up user preferences. His staff can get into their GL accounts, but they can't get into the corporate GL accounts. She will look into the cloud based as well. Kory Billings commented that this is well within Edward Lujano's parameters to pursue.

Kory Billings commented that this is a great beginning of the final separation phase between BMHD and CFHC.

Dawnita Castle reviewed percentage investment fees with the committee.

Ted Williams of Wells Fargo Bank reached out to her and he does want to have a meeting and discuss the Ung Goodwin Trust. He wants to have a meeting with regional specialist who has a law background and has worked with national non-profits. He said that the reason they keep taking from the principle is because of an IRS law about private foundations. She will set up a meeting with Wells Fargo. Kory Billings commented that he will speak to legal counsel and have legal counsel present for the meeting, whether it is Jenna Anderson and/or someone else.

For November 2021, BMHD had a net gain before depreciation of \$52,184 compared this time last year it was \$147,853. After depreciation, BMHD, did have a loss of \$10,825. The gains and losses in investments had an unrealized loss of \$32,408. YTD, BMHD is looking at a profit after depreciation of \$81,747.

Expenses include \$9,695 from SKDSC.

November Operating Cash Balance was at \$5,522,810 and Days Cash on Hand has increased to 1,883 days.

Alfonse Peterson asked if any of the income BMHD has, is considered operating income. Dawnita Castle replied that the majority of BMHD income is leases, that should be categorized in operating revenue. Currently its in non-operating revenue, she will re-class that once BMHD gets a new accounting system.

A motion was made / seconded, (Kory Billings / Edward Lujano) to approve and accept the Review of District Financial Statements, Exhibit 2. Motion carried.

## WARRANTS AND PAYROLL

A. November 2021 Payroll, Electronic Payments & Check Register, Exhibit 4

A motion was made/seconded, (Kory Billings / Edward Lujano) to approve and accept the November 2021 Total Payroll in the amount \$9,171.42 and Total Accounts Payable in the amount of \$80,265.46 for a total Grand Total Disbursement of \$89,436.88, Exhibit 4. Motion carried.

## **OLD BUSINESS**

None.

## **DISCUSSION**

None.

## AGENDA FOR CLOSED SESSION

None.

#### NEXT MEETING DATE/ADJOURNMENT

The next Finance Committee meeting will be held on Thursday, January 27, 2022 at 1:30 pm.

As there was no further business, the meeting adjourned at 1:50 p.m.

Respectfully Submitted,		
Fily Cale	Alfonse Peterson	
Executive Assistant	Committee Chair	

## DECEMBER CHIEF FINANCIAL OFFICER REPORT

Bloss Memorial HealthCare District Operations Summary Report Six Months Ending December 31, 2021 BMHD had a total net gain before depreciation of \$94,114 for the month compared to a net gain of \$93,429 last year. Net income after depreciation was a gain of \$30,819.

Expenses include \$9,598 of SKDSC costs.

The December, Operating Cash Balance was \$5,524,689 and Days Cash On Hand increased to 3,820 Days\*. In November the DCH was 1,883 Days.

\* Days Cash on Hand (DCH) = Operating Cash / Average Daily Expense (excluding depreciation). DCH indicates Bloss's ability to cover operating expenses. The Benchmark for Health Centers is a minimum of 90 Days.

A summary comparison of operations for the month and the prior year is as follows:

	Dec-21	Dec-20	VARIANCE *	%	Y-T-D Dec-21	Y-T-D Dec-20	Y-T-D VARIANCE *	Y-T-D %
Net Patient Revenue	0	0	0	NA	0	0	0	N/A
Other Operating Revenue	3,090	22	3,033	NA	4,347	17,335	(12,988)	-74.92%
Total Net Operating Revenue	3,090	25	3,033	NA	4,347	17,335	(12,988)	-74.92%
Operating Expenses Excluding Depreciation	116,968	99,027	(17,941)	-18.12%	672,569	616,857	(55,712)	-9.03%
Net Operating Income (Loss) Before Depreciation	(113,878)	(98,970)	(14,908)	-15.06%	(668,222)	(599,522)	(68,700)	-11.46%
Net Non Operating-Gains/Losses Gain/Loss on Investments	46,320	30,020	16,300	54.30%	39,142	145,449	(106,307)	-73.09%
Grant Donation Expense All Other Non-Operating Gains/Losses	(4,380) 166,052	(6,622)	2,949	1.74%	(8,520) 1,032,018	(65,378) 1,012,949	19,069	1.88%
Total Net Non-Operating Income: Losses/Gains	207,992	192,399	(15,593)	-8.10%	1,062,640	1,093,020	(30,380)	-2.78%
Total Net Income (Loss) Before Depreciation	94,114	93,429	685	0.73%	394,418	493,498	(080'66)	-20.08%
Depreciation Expense	63,295	59,480	3,815	6.41%	281,852	356,123	(74,271)	-20.86%
Net Income (Loss) After Depreciation	30,819	33,949	(3,130)	-9.22%	112,566	137,375	(24,809)	-18.06%
			,					

Note: unfavorable variances are indicated by parenthesis ().

Bloss Memorial HealthCare District Operations Summary Report Six Months Ending December 31, 2021

BMHD FULL TIME EQUIVALENTS SUMMARY:								
(See FTE report included in Financial Reports for detail)	Dec-21	Dec-20	VARIANCE	%	Y-T-D Dec-21	Y-T-D Dec-20	Y-T-D VARIANCE *	Y-T-D %
EMPLOYEE FTE'S	1.00	1.00	0.00	0.00%	1.00	1.00	0.00	0.00%
CONTRACT FTE'S	4.75	3.24	(1.52)	46.91%	3.96	3.48	(0.47)	-13.519
TOTAL FTE'S	5.75	4.24	(1.52)	-35.85%	4.96	4.48	(0.48)	-10.719

0.00% -13.51% -10.71%

The major (>1 fte) Total Employee FTE increases for the month are comprised primarily of the following:

) ) E Reason	00	0.00 Various departments less than 1 fte variance.	0.00 Brackets () indicate a decrease (favorable) variance
YTD (Increase) DECREASE	00.0	0.0	0.0
Cur. Mo. (Increase) DECREASE	0.00	0.00	0.00
Department	Administration	All other departments < 1 fte var	

<sup>\*</sup> Note: unfavorable variances above are indicated by parenthesis ( ).

Full Time Equivalent - Employees for the month are 0.00% the same as the prior year with 1.00 FTE'S

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Castle Family Health Centers GL \*\*LIVE\*\*

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	CURRENT MO. DEC 2021	PRIOR MONTH NOV 2021	\$ CHANGE	% CHANGE	PRIOR YEAR DEC 2020
ASSETS					
CURRENT ASSETS					
CASH AND EQUIVALENTS CASH - GENERAL CHECKING CDSC CASH - NEW GENERAL CHK CDSC CASH - GENERAL CHECKING CCDS-GENERAL CHECKING CCDSC-GENERAL CHECKING CASH - PAYROLL ACCOUNT CASH - LAIF SAVINGS ACCOUNT LAIF - FUNDED DEPRECIATION CASH-BBVA MONEY MARKET ACCOUNT MARKETABLE SECURITIES CAP IMP MARKETABLE SECURITIES GRANTS	3,496,477 0 19,865 0 0 8,699 1,537,992 464,589 510,305 1,080,410 638,350	3,493,653 47 19,865 0 0 8,699 1,547,297 455,164 510,292 1,048,514 628,118	2,824 (47) 0 0 0 0 (9,304) 9,425 13 31,896 10,231	0.08% (100.00)% 0.00% 0.00% 0.00% (0.60)% 2.07% 0.00% 3.04% 1.63%	1,838,279 319 7,028 3,466 21,824 13,443 1,052,034 349,434 510,131 679,080 378,292
TOTAL CASH AND EQUIVALENTS	7,756,687	7,711,649	45,038	0.58%	4,853,331
PATIENT ACCOUNTS RECEIVABLE					
ALLOWANCES					
TOTAL ALLOWANCES	0	0	0	0.00%	0
OTHER RECEIVABLES DSCA RECEIVABLE RENT RECEIVABLE PROPERTY TAX RECEIVABLE CFHC INC RECEIVABLE DSCA CAPTIAL NOTE RECEIVABLE DSCA ATWATER NOTE RECEIVABLE DSCA STOCKTON NOTE RECEVABLE	7,970 (17,060) 192,270 0 0 0	0 7,945 160,225 0 0 0	7,970 (25,005) 32,045 0 0 0	(314.72)% 20.00% 100.00% 0.00% 0.00% 0.00%	26,688 88,095 192,270 0 200,000 1,750,000 200,000
ALLOWANCES FOR OTHER RECEIVABLES					
NET OTHER ACCOUNTS RECEIVABLE	183,180	168,171	15,010	8.93%	2,457,053
INVENTORY					
PREPAID EXPENSES AND DEPOSITS PREPAID INSURANCE	45,669	60,859	(15,190)	(24.96)%	18,284

Castle Family Health Centers GL \*\*LIVE\*\*

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	CURRENT MO. DEC 2021	PRIOR MONTH NOV 2021	\$ CHANGE	% CHANGE	PRIOR YEAR DEC 2020
PREPAID RENT PREPAID EXPENSE - SYSTEM PREPAID EXPENSE - MANUAL	19,390 438 4,564	38,780 0 7,775	(19,390) 438 (3,211)	(50.00)% (41.30)%	0 1.070 4.421
TOTAL PREPAID EXPENSES AND DEPOSITS	70,061	107,415	(37,354)	(34.78)%	23,774
TOTAL CURRENT ASSETS	8,009,928	7,987,234	22,694	0.28%	7,334,158
NON-CURRENT ASSETS PROPERTY, PLANT, AND EQUIPMENT LAND LAND IMPROVEMENTS BUILDING AND IMPROVEMENTS CASTLE BUILDING AND IMPROVEMENT BLOSS REMODLE CASTLE REMODEL-EAST WING FY 03 PRKNG LOT & IMPROVEMENTS EQUIPMENT - FIXED COMMUNICATION LINES FY 03 SKDSC EQUIPMENT-FIXED LEASEHOLD IMPROVEMENTS SKDSC LEASEHOLD IMPROVEMENTS EQUIPMENT - MAJOR MOVABLE MEDITECH HARDWARE MEDITECH IMPLEMENTATION COSTS EQUIPMENT - MINOR MEDITECH SOFTWARE	2,205,996 51,615 22,040,062 1,399,927 0 832,986 126,551 138,713 1,268,247 452,829 0 99,811 0 4,655,180 223,353 222,216 468,073 277,372	2,205,996 51,615 22,040,062 1,395,846 0 832,986 126,551 138,713 1,268,247 452,829 0 104,811 0 4,650,180 223,353 222,216 468,073 277,372	0 0 0 4.081 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0.00% 0.00% 0.00% 0.29% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%	2,205,996 51,615 21,825,268 1,353,689 20,705 832,986 126,551 138,713 1,268,247 452,829 66,746 17,063 90,895 4,645,885 223,353 222,216 463,214 277,372
TOTAL PROPERTY PLANT AND EQUIPMENT	34,462,931	34,458,850	4,081	0.01%	34,283,343
	(148,663) (10,869,927) 0 (2,054,383) 0 (35,149) 0 (4,539,168) (575,859)	(147,537) (10,815,186) 0 (2,052,654) 0 (33,320) 0 (4,535,380) (575,778)	(1,127) (54,742) 0 (1,728) 0 (1,829) 0 (3,788) (81)	****	(135,143) (10,237,442) (9,202) (2,033,642) (2,536) (66,143) (37,612) (4,498,925) (575,455)
TOTAL ACCUMULATED DEPRECIATION	(18,223,150)	(18,159,856)	(63,295)	0.35%	(17,596,100)

Castle Family Health Centers GL \*\*LIVE\*\*

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RUN DATE: 01/23/22 RUN TIME: 1031 RUN USER: DAMEDA

	CURRENT MO. DEC 2021	PRIOR MONTH NOV 2021	\$ CHANGE	% CHANGE	PRIOR YEAR DEC 2020
NET PROPERTY, PLANT, AND EQUIPMENT	16,239,781	16,298,994	(59,213)	(0.36)%	16,687,243
ASSETS LIMITED AS TO USE CASH - UNG GOODWIN TRUST	208,834	208,834	0	0.00%	173,570
TOTAL RESTRICTED ASSETS	208,834	208,834	0	0.00%	173,570
OTHER ASSETS	-		·	water	
TOTAL ASSETS LIMITED AS TO USE	16,448,615	16,507,828	(59,213)	(0.36)%	16,860,813
TOTAL ASSETS	24,458,543	24,495,062	(36,519)	(0.15)%	24,194,972
LIABILITIES AND FUND BALANCES					
CURRENT LIABILITIES					
ACCOUNTS PAYABLE ACCOUNTS PAYABLE - VENDORS ACCOUNTS PAYABLE - ACCRUALS ACCOUNTS PAYABLE - OTHER CASTLE INC PAYABLE DSCA PAYABLE	35,706 21,028 22,806 49,940 2,933	135,765 20,893 21,494 16,818 1,915	100,059 (135) (1,312) (33,122) (1,019)	(73.70)% 0.64% 6.10% 196.94% 53.20%	19,399 12,261 556,954 20,193 40,101
TOTAL ACCOUNTS PAYABLE	132,413	196,885	64,473	(32.75)%	648,908
ACCRUED PAYROLL ACCRUED SALARY AND WAGES ACCRUED VACATION FICA PAYABLE PENSION PLAN ACCRUAL OTHER PAYROLL PAYABLES	4,167 13,882 319 2,400 258	4,167 17,312 319 2,000 94	0 3,430 0 (400) (164)	0.00% (19.81)% 0.00% 20.00% 175.13%	4,167 18,501 319 2,400 258
TOTAL ACCRUED PAYROLL	21,025	23,891	2,866	(11.99)%	25,644
OTHER CURRENT LIABILITIES					
INTERCORPORATE TRANSFERS					

RUN DATE: 01/23/22 RUN TIME: 1031 RUN USER: DAMEDA

Castle Family Health Centers GL \*\*LIVE\*\*

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	CURRENT MO. DEC 2021	PRIOR MONTH NOV 2021	\$ CHANGE	* CHANGE	PRIOR YEAR DEC 2020
TOTAL CURRENT LIABILITIES  LONG TERM LIABILITIES	153,438	220,776	67,338	(30.50)%	674,552
TOTAL LIABILITIES	153,438	220,776	67,338	(30.50)%	674,552
FUND BALANCES UNG GOODWIN TRUST	208,834	208,834	0	0.00%	173,570
TOTAL RESTRICTED FUND BALANCE UNRESTRICTED FUND BALANCE	208,834	208,834	0	0.00%	173,570
CAPITAL - BMHCD DONATED CAPITAL CURRENT YR NET INCOME (LOSS)	3,664,861 20,318,844 112,566	3,664,861 20,318,844 81,747	0 0 (30,819)	0.00% 0.00% 37.70%	2,890,630 20,318,844 137,375
TOTAL FUND BALANCE	24,305,105	24,274,286	(30,819)	0.13%	23,520,419
TOTAL LIABILITIES AND FUND BALANCES	24,458,543	24,495,062	36,519	(0.15)%	24,194,972

		] :3 	Castle Family Health Centers GL **LIVE**	h Centers GL **L.	IVE**		RUN: 8 FIN RPT BOARD	BOARD RPT: INC SM2	PAGE 1 FMT: INC YR 1
			BLOSS NEMORIAL H SUMMARY INC PRIOR YEA	BLOSS, MEMORLAL, HEALTHCARE, DISTRICT SUMMARY, INCOME, STATEMENT PRIOR, YEAR, COMPARISON DEC, 2021	Б				
	DEC 2021 ACTUAL	DEC 2020 ACTUAL	\$ VARIANCE	% VARIANCE	DEC 2021 YTO ACTUAL	DEC 2020 YTD ACTUAL	* VARIANCE	% VARIANCE	
PATIENT SERVICES REVENUE									
DEDUCTIONS FROM REVENUE									
TOTAL DEDUCTIONS FROM REVENUE	0	0	0.00	%0	0	0	0	0.00%	
NET PATIENT REVENUE	0	0	00.00	<b>%</b> 0	0	0	0	0.00%	
OTHER REVENUE	3,090	57	3,033.08	5,363%	4,347	17,335	(12,988)	(74.92)%	
TOTAL NET OPERATING REVENUE	3.090	57	3,033.08	5,363%	4,347	17.335	(12,988)	(74.92)%	
OPERATING EXPRNSES SALARIES AND WAGES EMPLOYEE BENEFITS PROFESSIONAL FEES SUPPLIES PURCHASED SERVICES DERECTATION RENTS AND LEASES UTILITIES INSIRANCE OTHER EXPENSE  TOTAL OPERATING EXPENSE  NON-OPERATING EXPENSE  NON-OPERATING EXPENSE  NON-OPERATING EXPENSE  NON-OPERATING EXPENSE  NON-OPERATING INCOME  NON-OPERATING INCOME  NET NON-OPERATING INCOME	4,904 1,638 5,258 854 50,754 63,295 9,598 27,589 15,426 947 180,263 (177,173) 212,372 4,380 207,992	8.750 1.543 3.414 903 45.929 59.480 9.647 24.864 3.358 619 (158.507 (158.450) 199.022 6.622	3.846.16 (95.17) (1.843.76) 49.19 (4.824.64) (3.814.52) 48.25 (2.725.44) (12.068.05) (327.73) (21.755.71) (18.722.63) 13.350.38 2.242.29 15.592.67	44% (6)% (54)% (54)% (54)% (11)% (6)% (11)% (11)% (359)% (53)% (14)% (14)% (14)%	50.191 9.095 27.354 2.063 289.178 281.862 58.122 181.387 49.442 5.739 954.421 (950.074) 1.151.601 88.961	53.652 9.583 22.538 5.794 270.559 356.123 57.880 171.916 20.259 4.676 972.980 (955.645) 1.190.929 97.190	3.461 488 (4.816) 3.732 (18.618) 74.271 (242) (29.472) (29.183) (1.063) (1.063) (39.328) 8.950 (30.379)	6.45% 5.10% (21.37)% (64.40% (6.88)% 20.86% (0.42)% (144.05)% (22.73)% (0.58)% (3.30)% 9.14%	
NET INCOME	30.819	33,949	(3.129.96)	<b>%</b> (6)	112,566	137,375	(24,808)	(18.06)%	

# DECEMBER PAYROLL, ELECTRONIC PAYMENTS & CHECK REGISTER

Bloss Memorial Healthcare District
Payroll, Accounts Payable and Funds Disbursements - Summary
Month of December-21

Payroll <b>Total Payroll</b>			\$9,158.42 <b>\$9,158.42</b>
Accounts Payable:			
A/P Checks	Bloss	\$164,782.70	\$164,782.70
BLOSS			
Auto Debits Total Auto Debits and E	Electronic Transfers	\$72.55 \$72.55	\$72.55
Electronic Payments - A	ACH	\$0.00	\$0.00
Total Accounts Payable			\$164,855.25
Grand Total Disbursements			\$174,013.67

BLOSS	Payroll Disbu	rsements for	December-21
	Payroll		
Earnings	12/05/21	12/20/21	Total
Regular	12700721	12/20/21	7000
Overtime			_
Vacation			_
Sick .			-
Holiday			₩
Salary	4,166.67	4,166.67	8,333.34
Double Time			· · · · · · · · · · · · · · · · · · ·
Call In			
On Call			-
Other			-
	·		-
Total	4,166.67	4,166.67	8,333.34
			-
Deductions			-
FICA (+)	318.75	318.75	637.50
Insurance (-)			-
Emp Deduction(-)/Reimb(+)			-
Christmas Fund (-)			-
Process Fee (+)	93.79	93.79	187.58
			-
Total	412.54	412.54	825.08
Not Downsil	Ф 4.570.04	ф. 4.570.04	- 0.450.40
Net Payroll	\$ 4,579.21	\$ 4,579.21	9,158.42

RUN DATE: 01/17/22 RUN TIME: 1624 RUN USER: DAMEDA

Castle Family Health Centers AP \*\*LIVE\*\*
CHECK REGISTER BY DATE

C FROM 12/01/21 TO 12/31/21

			FROM 12/01/21 TO 12/	31/21			
DATE	CHECK NUM	VENDOR NUM	VENDOR NAME	STATUS	STATUS DATE	AMOUNT- ISSUED/ CLEARED	VOIDED/ UNCLAIMED
12/01/21	039344	K0003	M-D VENTURES	ISSUED	12/01/21	27259.94	
12/01/21	039345	B0005	A-1-A/PRESTON'S LOCK SHOP	ISSUED	12/01/21	41.41	
			A-1-A PRESTON'S LOCK SHOP				
12/01/21	039346	B0072	BETA HEALTHCARE GROUP	ISSUED	12/01/21	437.50	
12/01/21	039347	B0027	CITY OF ATWATER PAYMENT CENTER	ISSUED	12/01/21	1404.11	
12/01/21	039348	B0134	CITY OF ATWATER PAYMENT CENTER	ISSUED	12/01/21	654.34	
12/01/21	039349	B0307	ENBEE NETWORKS	ISSUED	12/01/21	5000.00	
12/01/21 12/01/21	039350 039351	B0016	GUARDCO SECURITY SERVICES	ISSUED	12/01/21	12801.80	
12/01/21	039351	B0292	MERCED IRRIGATION-URBAN	ISSUED	12/01/21	111.54	
12/01/21	039352	B0004 B0212	MIT PLUMBING JAVIER L MENDOZA	ISSUED	12/01/21	180.00	
12/01/21	039333	DUZIZ	NATURAL GARDENS	ISSUED	12/01/21	2750.00	
12/01/21	039354	B0302	SAN JOAQUIN GLASS OF MERCED, INC	VOIDED	12/20/21		5850.00
12/01/21	039355	B0013	WEST COAST GAS CO, INC.	VOIDED	12/08/21		240.00
12/06/21	039356	K0003	M-D VENTURES	VOIDED	12/07/21		19390.11
12/06/21	039357	K0003	M-D VENTURES	ISSUED	12/06/21	19390.11	15050.11
12/08/21	039358	B0109	KORY BILLINGS	ISSUED	12/08/21	300.00	
12/08/21	039359	B0001	CARRIER CORPORATION	ISSUED	12/08/21	9602.30	
12/08/21	039360	B0054	CASTLE FAMILY HEALTH CENTERS, INC.	ISSUED	12/08/21	14381.13	
12/08/21	039361	B0016	GUARDCO SECURITY SERVICES	ISSUED	12/08/21	12637.35	
12/08/21	039362	B0225	HOFFMAN SECURITY	ISSUED	12/08/21	694.90	
12/08/21	039363	B0308	HUSCH BLACKWELL	ISSUED	12/08/21	500.00	
12/08/21	039364	B0304	KATHLEEN FLAHERTY	ISSUED	12/08/21	100.00	
12/08/21	039365	B0133	MERCED COMMERCIAL SWEEPING	ISSUED	12/08/21	240.00	
12/08/21	039366	B0212	JAVIER L MENDOZA	ISSUED	12/08/21	2775.00	
40/00/04			NATURAL GARDENS				
12/08/21	039367	B0218	JOHN P. NIEMOTKA	ISSUED	12/08/21	400.00	
10/00/01	000000		OCTANE ADVERTISING & DESIGN				
12/08/21	039368	B0064	PETERSON, ALFONSE	ISSUED	12/08/21	300.00	
12/08/21	039369	B0014	PG&E (4705482162-5)	ISSUED	12/08/21	4247.35	
12/08/21 12/08/21	039370	B0260	ROBERT F. BOESCH	ISSUED	12/08/21	100.00	
12/08/21	039371	B0013	WEST COAST GAS CO, INC.	ISSUED	12/08/21	2683.38	
12/21/21	039372 039373	B0072 B0054	BETA HEALTHCARE GROUP CASTLE FAMILY HEALTH CENTERS, INC.	ISSUED ISSUED	12/21/21	437.50	
12/21/21	039373	B0289	CHEMSEARCHFE	ISSUED	12/21/21	4380.00	
12/21/21	039374	B0308	HUSCH BLACKWELL	ISSUED	12/21/21	528.50	
12/21/21	039375	B0133	MERCED COMMERCIAL SWEEPING	ISSUED	12/21/21 12/21/21	1450.00	
12/21/21	039377	B0133	MERCED COUNTY - CASTLE AIRPORT	ISSUED	12/21/21	240.00 2303.39	
12/21/21	039378	A1899	MERCED COUNTY ENVIRONMENTAL HEALTH	ISSUED	12/21/21	2303.39	
12/21/21	039379	B0025	MERCED IRRIGATION DISTRICT	ISSUED	12/21/21	134.53	
12/21/21	039380	B0026	MERCED IRRIGATION DISTRICT	ISSUED	12/21/21	11764.51	
12/21/21	039381	B0302	SAN JOAQUIN GLASS OF MERCED, INC	ISSUED	12/21/21	2925.00	
12/21/21	039382	K0003	M-D VENTURES	ISSUED	12/21/21	19390.11	
	· · · · · · · · · · · · · · · · · · ·				TOTAL \$	164782.70	25480.11

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## Bloss Memorial Healthcare District December-21

## **Bloss Electronic Transfers**

Bloss Auto Debits Bank Fees - Bloss	Total	72.55 <b>72.55</b>
	Grand Total	72.55

# DECEMBER CASTLE FAMILY HEALTH CENTERS, INC REPORT

Castle Family Health Centers Inc. Operations Summary Report Six Months Ending December 31, 2021

Total encounters for the month are 12,079 compared to 19,136 last year 36.88% decrease.

	Dec-21	Dec-20	VARIANCE	%	Y-T-D Dec-21	Y-T-D Dec-20	Y-T-D VARIANCE *	Y-T-D %
Department								
Castle Clinic	5,032	7,083	(2,051)	-28.96%	32,888	34,671	(1,783)	-5.14%
Specialty Clinic	834	1,055	(221)	-20.95%	5,863	6,732	(898)	-12.91%
Bloss Clinic	779	860	(81)	-9.42%	4,345	4,974	(629)	-12.65%
Winton Clinic	1,196	1,164	32	2.75%	7,128	6,412	716	11.17%
Urgent Care	804	2,514	(1,710)	-68.02%	5,883	8,507	(2,624)	-30.85%
Lab	1,766	4,666	(2,900)	-62.15%	13,645	19,375	(5,730)	-29.57%
Radiology	719	287	132	22.49%	3,583	3,516	29	1.91%
Behavioral Health	253	315	(62)	-19.68%	1,538	2,009	(471)	-23.44%
Optometry	285	324	(33)	-12.04%	2,440	2,777	(337)	-12.14%
Winton Dental	242	568	(326)	-57.39%	1,812	2,763	(951)	-34.42%
Castle Dental	150	0	150	NA	928	0	928	N/A
Castle Cosmetics	19	0	19	N/A	77	0	77	N/A
TOTAL ENCOUNTERS	12,079	19,136	(7,057)	-36.88%	80,130	91,736	(11,606)	-12.65%

December-21 Working Days 21 and 2 Holiday December-20 Working Days 22 and 2 Holiday

# DAY BREAK ADHC REQUEST FOR PARTNERSHIP ASSISTANCE



## Day Break Adult Day Health Care Center It's a Brand-New Day!

## \*Transportation Services Utilization Outline

**INTRODUCTION:** Day Break ADHC participants and other frail members of the Atwater community heavily depend on our center for their most basic needs, including, meals for sustenance, hygiene supplies, medication delivery/pick-ups, and most importantly, at-home wellness checks/referrals to medical providers.

**BIG PICTURE:** The center serves over 40 regularly attending participants & those in the Merced county poorest community that are referred to us from agencies that are either unable (typically Covid related barriers) or lacks the resources to provide basic services.

## **BREAKDOWN:**

For the last 6 calendar months, ending December 2021, the center has delivered:

Jul 2021: 147 Breakfasts, 701 Lunches,
Aug 2021: 174 Breakfasts, 645 Lunches
Sept 2021: 274 Breakfasts, 611 Lunches
Oct 2021: 259 Breakfasts, 645 Lunches
Nov 2021: 227 Breakfasts, 645 Lunches

Dec 2021: 251 Breakfasts, 711 Lunches

TOTAL: 1332 Breakfasts, 3958 Lunches

The Center has also served as transportation service for pharmacy runs, medication/groceries deliveries, as follows:

 Jul 2021: 58 trips
 Oct 2021: 63 trips

 Aug. 2021: 55 trips
 Nov 2021: 70 trips

 Sept 2021: 59 trips
 Dec 2021: 75 trips

TOTAL: Averages of 2-3 trips (NOT FOOD RELATED) per day per month



## Day Break Adult Day Health Care Center It's a Brand-New Day!

Day Break delivers 35-40 meals a day for a cost of \$18.00 per meal delivered (breakfast and lunch).

The cost per person to transport is \$5 per trip. We transport 35 individuals a day (round trip).

Cost per person per day-MEALS: \$18

Cost per person per trip-All Categories: \$5

**CHALLENGES:** Reliable vehicles are an integral part of the center for meal deliveries and medical/pharmacy/wellness check transport/errands. Day Break only has one reliable van, which is too big for the aforementioned purposes - it's used for transportation to and from the Center. We have proven that the funds granted in the past were used for the community, especially during dire times, which include the first outbreak of COVID-19 and the current surge of Omicron. Our frontline staff and all of us at Day Break continue to serve the community, now facing a second health emergency and lack of services due to the high level of infections.

**SOLUTION/PROPOSAL:** We kindly request that Bloss Healthcare District grants Day Break ADHC a second financial agreement to fund these services. A second option could be funding for Day Break to lease/purchase a minivan suitable for participant transport and medical/pharmacy/supermarket errands.

<sup>\*</sup>Addendum to Letter to the board, dated January 6, 2022.



## Day Break Adult Day Health Care Center It's a Brand-New Day!

Thursday, January 6, 2022

Honorable Members of the Board, Mr. Ed Lujano, Ms. Dawnita Castle, Ms. Fily Cale, and Ms. Jenna Anderson, thank you all for allowing us to come to your Board Meeting today to respectfully present our request. Happy New Year to you all!

My name is Michael Chai, and alongside Nancy Agosto, we have spent the last year and a half serving the frailest members of the Atwater community at Day Break, our adult day health care center.

As you all know we reopened our Center's doors in the middle or the pandemic, in September 2020; and since then, we have personally delivered meals, offered nursing, case management, mental health counseling and physical rehabilitation services to our participants in one of the critical times of our history.

You have been very kind to Day Break during these trying times. Your previous grant was instrumental in our efforts to feed not only our participants, but many other members of this community, who were in great need for food during the lockdown. We were also able to help some of our local restaurants, who also benefitted from this effort, and were able to stay open with their heads barely above the water.

Last year brought other challenges. We have suffered from vandalism, theft of three catalytic converters from our Center vehicles and other issues that are affecting not only us but the entire Merced region.

In this spirit of community and collaboration, we come today to kindly ask for your assistance again, but this time, to continue serving our sick and frail seniors with transportation services that can only be rendered in a prompt and efficient manner by us at Day Break Adult Day Health Care Center.

We have one van that is used to transport the higher functioning participants and the Merced County Paratransit system helps us with the wheelchair-bound participants to and from the Centers. We are in the process of replacing the catalytic converter of our old van, but we are in need of a more accessible minivan, for those individuals who need a lower access to board the vehicle and need us to help them with pharmacy runs, grocery shopping and some medical visits, which we also facilitate.

**SUMMRY:** We humbly ask for a sum of \$20,000 to help the center procure a vehicle suitable to the needs of our participants and other members of the community that we serve.