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# PUBLIC NOTICE

Bloss Memorial Healthcare District, A Public Entity • 3605 Hospital Road, • Atwater, California 95301 •  
(209) 381-2000 x 7002 • fax: (209) 722-9020

**Date:** November 23, 2016

**Phone:** (209) 724-4102

**Fax:** (209) 722-9020

The Bloss Memorial Healthcare District Finance Committee meeting will be held on Wednesday, November 30, 2016 at 1:30 pm in the Board Room at 3605 Hospital Road, Atwater, Ca 95301.

The Bloss Memorial Healthcare District Board of Directors Meeting will be held on Wednesday, November 30, 2016 at 2:00 pm in the Board Room at 3605 Hospital Road, Atwater, CA 95301

I, Fily Cale, posted a copy of the agenda of the Board of Directors of Bloss Memorial Healthcare District, said time being at least 72 hours in advance of the meeting of the Board of Directors.

**BLOSS MEMORIAL HEALTHCARE DISTRICT, A Public Entity (BMHD)**  
**BOARD OF DIRECTORS MEETING**  
**BOARD ROOM**  
**Wednesday, November 30, 2016**  
**2:00 pm**

**AGENDA FOR PUBLIC SESSION**

- |   | <u>ACTION</u> | <u>EXHIBIT</u> |
|---|---------------|----------------|
| <b>I. CALL TO ORDER</b>   |               |                |
| <b>II. ROLL CALL</b>  |               |                |
| <b>III. APPROVAL OF AGENDA</b>  | *             |                |
| <b>IV. PUBLIC COMMENTS</b><br>Comments can be made concerning any matter within the Board's jurisdiction; but if the matter is not on the agenda, there will be no Board discussion of the issue. |               |                |
| <b>V. APPROVAL OF MINUTES</b>   |               |                |
| A. October 25, 2016 CCDSC Advisory Committee Meeting – Informational  |               |                |
| B. October 25, 2016 CDSC Advisory Committee Meeting – Informational   |               |                |
| C. October 25, 2016 Board of Directors Meeting  | *             | 1              |
| <b>VI. FINANCIAL REPORT</b>   |               |                |
| A. October 25, 2016 Finance Committee Minutes   | *             | 2              |
| B. Chief Financial Officer Report   |               | 3              |
| C. October Payroll, Electronic Payments & Check Register  | *             | 4              |
| <b>VII. CHIEF EXECUTIVE OFFICER REPORT</b>  |               |                |
| <b>VIII. OLD BUSINESS / REPORTS</b>   |               |                |
| A. Castle Family Health Centers, Inc Report   |               | 5              |
| B. Bloss Board Member Report  |               |                |
| C. Proposals and Selection of Security Cameras / Installation at Bloss and Castle sites   | *             | 6              |
| <b>IX. NEW BUSINESS</b>   |               |                |
| A. Provider Credentialing / Privileging   | *             |                |
| B. Approval of CCDSC / CDSC Policies & Procedures   | *             |                |
| C. CFHC Request of Ung Goodwin Trust Funds  | *             | 7              |
| <b>X. AGENDA FOR CLOSED SESSION</b>   |               |                |
| Closed Session Items Pursuant the Brown Act will be:  |               |                |
| Section 54954.5(h) Report Involving Trade Secrets – Regarding New Services.<br>Estimated date of public disclosure will be in 2016.   |               |                |
| Section 54954.5 (c); 54956.9 Conference with Legal Counsel for Initiation of Litigation.  |               |                |
| Section 1461 of the Health and Safety Code – Quality Management.  |               |                |

**XI. NEXT MEETING DATE**

**XII. ADJOURNMENT**

Assistance for those with disabilities: If you have a disability and need accommodation to participate in the meeting, please call Fily Cale at (209) 724-4102 or (209) 381-2000 extension 7000 for assistance so that any necessary arrangements may be made.

Any written materials relating to an agenda item to be discussed in open session of a regular meeting that is distributed within the 72 hours prior to the meeting is available for public inspection at the time the record is distributed to all, or a majority of all, members of the Board. These documents are available from the Executive Assistant in administration at 3605 Hospital Road, Suite F, Atwater, California 95301.

**BLOSS MEMORIAL HEALTHCARE DISTRICT, A Public Entity (BMHD)  
CENTRAL CALIFORNIA DENTAL SURGERY CENTER (CCDSC)  
Advisory Committee Meeting  
Executive Conference Room  
Tuesday, October 25, 2016  
10:00 am**

**CALL TO ORDER**

Edward Lujano called the meeting to order at 10:00 a.m.

**ROLL CALL**

Present: Edward Lujano, Bloss CEO; Fily Cale, Executive Assistant; Kory Billings, Committee Member; Lloyd Weaver, Committee Member

Others Present: David Thompson, CCDSC Administrator

Absent: Bill Able, Bloss CFO and Dawnita Castle, Senior Accountant

**APPROVAL OF AGENDA**

**A motion was made / seconded, (Lloyd Weaver / Kory Billings) to approve the October 25, 2016 agenda as presented. Motion carried.**

**APPROVAL OF MINUTES**

A. September 27, 2016 Meeting Minutes, Exhibit 1

**A motion was made /seconded, (Kory Billings / Lloyd Weaver) to approve the September 27, 2016 meeting minutes as presented, Exhibit 1. Motion carried.**

**FINANCIAL REPORT**

A. September 2016 Financials, Exhibit 2

Edward Lujano reported that for September 2016 CCDSC had 191 cases, a net income for the month in the amount of \$19,694 bringing the YTD profit to \$ 83,578.

Lloyd Weaver asked about the \$563.00 to YP vendor in the check register. Edward Lujano stated that this is the ongoing Yellow Pages advertisement which covers several counties. This amount has been reduced down from a monthly fee of \$7,000 – \$8,000.

Kory Billings asked who Somthin' Fishy in the amount of \$100 was? Edward Lujano stated that they maintain the aquariums at both CCDSC and CDSC.

**A motion was made /seconded, (Lloyd Weaver / Kory Billings) to approve and accept the September 2016 Financials report, Exhibit 2. Motion carried.**

**ADMINISTRATOR REPORT**

David Thompson reported that we need to appoint a Civil Rights Coordinator as part of the Affordable Care Act. The Civil Rights Coordinator will maintain the grievous procedure should someone feel that they are discriminated against. We already have a grievance procedure set up under our Policy & Procedure Manual. The Director of Nursing will be designated as our Civil Rights Coordinator.

David Thompson, Administrator, is recommending that the Director of Nursing be appointed as the Civil Right Coordinator.

**A motion was made / seconded, (Kory Billings / Lloyd Weaver) to accept the recommendation of the Administrator to appoint the Director of Nursing as the Civil Rights Coordinator for potential patient complaints. Motion carried.**

We are also evaluating potentially purchasing a video laryngoscopy at a cost of \$1,500, which will be added to the crash cart. Currently a couple of our anesthesiologist carry their own or have used one.

**REPORTS**

This item will be removed from the agenda.

**OLD BUSINESS**

None

**NEW BUSINESS**

A. Policies & Procedures Recommendation, Exhibit 4

None.

B. Credentialing Privileging Recommendation

None.

**AGENDA FOR CLOSED SESSION**

Edward Lujano, stated that there will be discussion under Section 1461 Quality Management.

**NEXT MEETING DATE**

The next Governance meeting will be held Tuesday, November 29, 2016 at 10:00 am.

**ADJOURNMENT**

As there was no further business, the meeting adjourned into closed session at 10:10 am.

The meeting reconvened into public session at 10:31 am. No action taken.

Respectfully Submitted,

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Fily Cale  
Executive Assistant

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Kory Billings  
Committee Member

**BLOSS MEMORIAL HEALTHCARE DISTRICT, A Public Entity (BMHD)  
U.S. DENTAL SURGERY  
d/b/a CHILDREN'S DENTAL SURGERY CENTER (CDSC)  
Advisory Committee Meeting  
Executive Conference Room  
Tuesday, October 25, 2016  
11:00 a.m.**

**PUBLIC COMMENTS**

None.

**CALL TO ORDER**

Edward Lujano, Bloss CEO, called the meeting to order at 11:00 am.

**ROLL CALL**

Present: Edward Lujano, Bloss CEO; Rosalie Heppner, Committee Member; Alfonse Peterson, Committee Member

Others Present: David Thompson, CDSC Administrator

Absent: Bill Able, CFO and Dawnita Castle, Senior Accountant

**APPROVAL OF AGENDA**

**A motion was made / seconded, (Rosalie Heppner / Alfonse Peterson) to approve the October 25, 2016 agenda as presented. Motion carried.**

**APPROVAL OF MINUTES**

A. September 27, 2016 Meeting Minutes, Exhibit 1

**A motion was made / seconded, (Alfonse Peterson / Rosalie Heppner) to approve and accept the September 27, 2016 Meeting minutes, Exhibit 1. Motion carried.**

**FINANCIAL REPORT**

A. September 2016 Financials, Exhibit 2

Edward Lujano reported that for September 2016, CDSC had 209 cases, which resulted in a loss for the month in the amount of \$36,033. Calendar YTD, CDSC is at a loss of \$41,118. CDSC had 128 cancellations and 46% of these were provider cancellations. New measures have been put in place to monitor provider cancellations.

David Thompson stated that they will be adding Fridays to the schedule for a total of five days per week. This will also spread the provider mix even greater until another provider is hired. Edward Lujano stated that CDSC has the patient volume.

**A motion was made / seconded, (Rosalie Heppner / Alfonse Peterson) to approve and accept the September 2016 Financial Report, Exhibit 2. Motion carried.**

### **ADMINISTRATOR REPORT, EXHIBIT 3**

David Thompson reported that CDSC is considering adding facility level equipment of video laryngoscope, which would allow viewing of the airway. It is not currently part of our equipment mix that we provide, but many of the anesthesia providers have their own, which they do carry.

We would put it on the crash cart, train the providers and make it available should we ever need it.

The Affordable Care Act mandates that a Civil Rights Coordinator be appointed for the facility and if you have greater than fifty employees and you are participating in the Medi-Cal we have to have a Civil Rights Coordinator. David Thompson, CDSC Administrator, is recommending that the Director of Nursing be appointed as the Civil Rights Coordinator. The main responsibility is to establish and maintain a grievance process for patients that feel they are being discriminated against. We already have a separate grievance process in the policy and procedure manual.

We are also required to post tag lines in 15 different languages on our website, which we have. The top 15 languages spoken in your state have to be listed with a phone number to call to get translation services.

**A motion was made /second, (Alfonse Peterson / Rosalie Heppner) to accept the recommendation of the Administrator to appoint the Civil Rights Coordinator position under the Director of Nursing. Motion carried.**

We are waiting on quotes to install a gate to put in the alleyway behind the facility. There is an ongoing problem in the alley with the homeless. Our sign, front door and light post has been tagged and a homeless individual was observed watching our staff in their break room. Police have been notified. We would like to add outdoor security and security cameras. In the meantime we will hire someone to escort staff for a couple of hours at the end of the day between 4pm and 5pm.

Rosalie Heppner asked how the incentive program is going. David Thompson stated that approximately half of the incentives were met last month. Some of the incentives are impossible to meet if the provider is cancelling patients. He will modify the incentive at CDSC as it is unfair to the staff, they are doing a lot of hard work to get the patients in.

### **REPORTS**

This item will be removed from the agenda.



**OLD BUSINESS**

None.

**NEW BUSINESS**

A. Policies & Procedures Recommendation, Exhibit 4

None.

B. Credentialing / Privileging Recommendation

None.

**AGENDA FOR CLOSED SESSION**

Edward Lujano stated that there will be discussion under Section 1461 Quality Management.

**NEXT MEETING DATE**

The next Governance Meeting will be held Tuesday, November 29, 2016 at 11:00 a.m.

**ADJOURNMENT**

As there was no further business, the meeting adjourned into closed session at 11:25 am.

The meeting reconvened into public session at 11:25 am and adjourned. No action taken.

Respectfully Submitted,

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Alfonse Peterson  
Committee Member

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Edward Lujano  
Chief Executive Officer

**BLOSS MEMORIAL HEALTHCARE DISTRICT (BMHD)  
BOARD OF DIRECTORS MEETING  
BOARD ROOM  
Tuesday, October 25, 2016  
2:00 pm**

**CALL TO ORDER**

Rosalie Heppner, Chair, called the meeting to order at 1:56 pm.

**ROLL CALL**

Board Members Present: Rosalie Heppner, Chair; Kory Billings, Vice Chair; Al Peterson, Secretary / Treasurer and Glenn Arnold, Board Member

Others Present: Edward Lujano, CEO; Fily Cale, Executive Assistant; Ralph Temple, Jr., Legal Counsel; Dorothy Bizzini, CFHC Board Chair; David Thompson, CCDSC / CDSC Administrator @ 1:57 pm; Sabrina Cooksey, HR Director @ 2:01 pm and Peter Mojarras, CFHC COO @ 2:05 PM

Absent: Bill Able, CFO; Lloyd Weaver, Board Member and Dawnita Castle, Senior Accountant

**APPROVAL OF AGENDA**

**A motion was made/seconded, (Alfonse Peterson / Kory Billings) to approve the October 25, 2016 agenda as presented. Motion carried.**

**PUBLIC COMMENTS**

None.

**APPROVAL OF MINUTES**

- A. September 27, 2016 CDSC Advisory Committee Meeting – Informational
- B. September 27, 2016 CCDSC Advisory Committee Meeting – Informational
- C. September 15, 2016 Special Board of Directors Meeting, Exhibit 1
- D. September 29, 2016 Board of Directors Meeting, Exhibit 1a

**A motion was made / seconded, (Kory Billings / Alfonse Peterson) to approve and accept the August 15, 2016 Special Board of Directors Meeting, Exhibit 1 and September 29, 2016 Board of Directors Meeting, Exhibit 1a as presented. Motion carried.**

## FINANCIAL REPORT

### A. September 29, 2016 Finance Committee Meeting Minutes, Exhibit 2

**A motion was made / seconded, (Alfonse Peterson / Glenn Arnold) to accept the September 29, 2016 Finance Committee Meeting Minutes as presented. Exhibit 2. Motion carried.**

### B. Chief Financial Officer Report, Exhibit 3

Edward Lujano reported that the Bloss Trust had been split into two separate accounts and he has emailed Tammi Griswold at Wells Fargo Bank asking why this happened.

Also, we have not received the year end settlement for the Bloss Trust, nor have we heard on anything from the Ung Goodwin Trust on the disbursement. Ralph Temple, Legal Counsel, stated that the Ung Goodwin Trust disbursement needs to be resolved prior to the end of the year.

BMHD had a loss of \$10,389 for September 2016 before depreciation. Cash on Hand is at \$1,319,410 which is 105 days. The benchmark is 90 days and we are exceeding that.

For September 2016, CCDSC had a profit of \$19,694; SKDSC maintained its expenses in the amount of \$21,226 and CDSC had a loss and BMHD's share of the loss was \$23,421. CDSC has a provider who is being very conservative on his treatment and is cancelling cases, which accounted for a 45% cancellation rate in September 2016. CDSC had a \$10,389 loss before depreciation.

### C. September 2016 Payroll, Electronic Payments and Check Register, Exhibit 4

**A motion was made / seconded, (Kory Billings / Glenn Arnold) to accept the September 2016 Payroll in the amount \$135,419.13 and Accounts Payable in the amount of \$485,345.34 for a total Disbursement of \$620,764.47, Exhibit 4. Motion carried.**

## CHIEF EXECUTIVE OFFICER'S REPORT

Edward Lujano reported that CDSC has been having a large homeless population invade the facilities because the surrounding buildings are vacant. This past week a homeless individual was observed watching our staff in their break room. Police was notified and the individual was escorted out. We are discussing hiring security for late evening and will speak with DaVita Dialysis, the other tenant to see if they would like to collaborate. Security cameras are also another possibility.

The BMHD website was launched on October 5, 2016. Edward Lujano has asked Sonny Vasquez to begin creating reports from the website, to provide data. An audience Overview report was distributed, reviewed and discussed.

For September 2016, CDSC had scheduled 337 patients and completed 209 cases for the month and as of yesterday, they were at 182 patients with four days left in the month. They received 360 referrals and Sonny Vasquez visited 184 offices and had two dental presentations. Sonny Vasquez is also visiting some of the offices which we had a higher cancellation rate.

CCDSC scheduled 265 patients and completed 191 cases. As of yesterday they were at 128 and still have four days left in the month. CCDSC received 278 referrals for the month and Sonny Vasquez visited 128 offices and had three Lunch and Learn presentations with local dental offices, which generated 12 new referrals.

The BMHD Christmas Party location has been changed to Bel Piatto Restaurant in Modesto. It will still be held on Friday, December 9, 2016 at 6:00 pm.

## **OLD BUSINESS / REPORTS**

### **A. Castle Family Health Centers, Inc Report, Exhibit 5**

Peter Mojarras, CFHC, COO, reported that CFHC will be requesting a grant from the Ung Goodwin Trust for flu shots, etc for seniors residing in Merced County. Kory Billings stated that much like they have done with other funds, BMHD would like to make sure that the BMHD logo is visible.

CFHC website has been re-designed and they will be adding a patient portal, which is part of the EHR meaningful use and is mandated across all organizations. In order to continue receiving funds there are measures that need to be accomplished and a patient portal will allow patients to have access to their medical records and lab results.

We continue to assess the needs of the community and continue with ongoing provider recruitment.

Covered California rates will be increasing and enrollment is down. Open enrollment will begin again in November through January. Most of the patients we serve are under subsidized programs because most of the indigent population will roll over into Medi-Cal. The challenge is in getting providers and specialists in seeing this population. The Alliance is currently reimbursing specialists more in their private offices.

CFHC is also moving forward with the telemedicine project and well as other projects, such as establishing health care clinics in school grounds.

Kory Billings commented that he had met Dr. Buenrostro, who is doing a great job of going out into the community and has attended Rotary several times.

### **B. Bloss Board Member Report**

Glenn Arnold reported that he had attended the Ethics Training the two-hour mandatory session provided by Liebert Cassidy Whitmore on Ethics Training.

## **NEW BUSINESS**

### **A. Provider Credentialing / Privileging**

Sabrina Cooksey, HR Director, presented Christina Baek, DDS, Anesthesiology, for privileging and credentialing.

Kory Billings stated that the credentialing did not go through either Advisory Committee to get vetted out because of timing constraints.

**A motion was made / seconded, (Kory Billings / Glenn Arnold) to accept and approve the privileging and credentialing of Christina Baek, DDS, Anesthesiology, for CCDSC and CDSC as recommended by Perry Solomon, MD, Medical Director. Motion carried.**

Kory Billings reported that we need to appoint a Civil Rights Coordinator as part of the Affordable Care Act. The Civil Rights Coordinator will maintain the grievous procedure should someone feel that they are discriminated against. We already have a grievance procedure set up under our Policy & Procedure Manual. The Director of Nursing will be designated as our Civil Rights Coordinator.

**A motion was made / seconded, (Kory Billings / Alfonse Peterson) to approve the Director of Nursing as also the Civil Rights Coordinator for potential patient complaints. Motion carried.**

B. Approval of CCDSC / CDSC Policies & Procedure

None.

C. Approval of Draft FYE 2016 Audited Financial Statements, Exhibit 6

Edward Lujano presented the draft FYE 2016 Audited Financial Statements prepared by Blomberg & Griffin Accountancy Corporation for approval.

The financials were reviewed and discussed with the board of directors. BMHD had a loss for FY 2016 of \$230,589, which includes a \$714,022 of depreciation expense, BMHD's financial position continues to improve and CCDSC ended with a profit of \$397,085 and \$78,884 CDSC Partnership loss.

Edward Lujano stated that it was a good clean audit and there were no acceptations.

**A motion was made / seconded, (Alfonse Peterson / Kory Billings) to approve and accept the Draft FYE 2016 Audited Financial Statements prepared by Blomberg & Griffin Accountancy, Exhibit 6. Motion carried.**

D. Proposals and Selection of Security Cameras / Installation at Bloss and Castle Sites, Exhibit 7

This agenda item was tabled from the September 29, 2016 board agenda. Sabrina Cooksey had presented Hoffman Electronic Systems at that time and as it was over \$25,000, two additional bids had to be obtained. She is presenting additional quotes from Protection 1 Security and Tripp Security Systems.

Kory Billings excused himself from this discussion and participation for family reasons.

Sabrina Cooksey presented three proposals for security cameras installation at Bloss and Castle sites. Proposals received were from Hoffman Electronic Systems, Protection 1 Security and Tripp Security Systems. The proposals were reviewed and discussed.

Hoffman Electronic Systems offers a preventative maintenance and monitoring. Protection 1 Security and Tripp Security Systems offer preventative maintenance as requested. Staff would need to monitor the cameras.

Sabrina Cooksey was directed to obtain clarification on the service agreements.

This item will be tabled to the November board meeting, while

**A motion was made / seconded, (Glenn Arnold / Alfonse Peterson) to Table this item to the November 30, 2016 board of directors meeting. Motion carried.**

**AGENDA FOR CLOSED SESSION**

Edward Lujano stated that there will be a Performance Improvement report under Section 1461 of the Health and Safety Code – Quality Management.

**NEXT MEETING DATE**

The next Board of Directors Meeting will be held on Wednesday, November 30, 2016 at 2:00 p.m. in the Board Room.

The Finance Committee will also meet on Wednesday, November 30, 2016 at 1:30 p.m. in the Board Room.

**ADJOURNMENT**

As there was no further business, the meeting adjourned into closed session at 3:30 pm.

The meeting reconvened into public session at 4:10 pm and adjourned. No action taken.

Respectfully Submitted,

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Fily Cale  
Executive Assistant

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Alfonse Peterson  
Board Secretary

**BLOSS MEMORIAL HEALTHCARE DISTRICT, A Public Entity (BMHD)  
FINANCE COMMITTEE MEETING  
BOARD ROOM  
Tuesday, October 25, 2016  
1:30 p.m.**

Committee: Edward Lujano, CEO; Fily Cale, Executive Assistant; Alfonse Peterson, Committee Chair and Glenn Arnold, Committee Member

Others Present: Kory Billings, Board Member; Dorothy Bizzini, Castle Board Chair and Rosalie Heppner, Board Chair

Absent: Bill Able, CFO and Dawnita Castle, Senior Accountant

**CALL TO ORDER**

Al Peterson, Committee Chair, called the meeting to order at 1:30 p.m. in the Board Room.

**APPROVAL OF AGENDA**

**A motion was made/seconded, (Edward Lujano / Glenn Arnold) to approve the October 25, 2016 agenda as presented. Motion carried.**

**PUBLIC COMMENTS**

None.

**APPROVAL OF FINANCE COMMITTEE MINUTES**

A. September 29, 2016 Finance Committee Minutes, Exhibit 1

**A motion was made / seconded, (Glenn Arnold / Edward Lujano) to approve and accept the September 29, 2016 Finance Committee Minutes as presented, Exhibit 1. Motion carried.**

**REVIEW OF DISTRICT FINANCIAL STATEMENTS, EXHIBIT 2**

Edward Lujano reported that BMHD had received the consolidated reports from Wells Fargo Bank and it appears that the Goodwin Fund has split into two separate accounts. An email has been sent to Tammi Griswold requesting information on that and in addition we have not

received the year end consolidated settlement. Also, we have not received any information on the Goodwin Trust about the distribution to be made this year.

BMHD had a loss in September 2016 before depreciation in the amount of \$10,389 compared to \$31,000 gain last year at this time. Cash on Hand is \$1,319,000 which represents 105 days available and the benchmark for our type of organization is 90 days.

### **CCDSC FINANCIAL REPORT, EXHIBIT 3**

Edward Lujano reported that for September 2016, CCDSC had a net profit of \$19,694. Production is fairly consistent and with the overhead being less than CDSC we are able to maintain a profit with lower cases.

### **SKDSC FINANCIAL REPORT, EXHIBIT 4**

Edward Lujano reported that SKDSC total expenses for September 2016 were \$21,225.

### **CDSC FINANCIAL REPORT, EXHIBIT 5**

Edward Lujano reported that for the month of September 2016, CDSC had a loss with our share being \$23,421. They are tracking some trends due to lower cases as a result of cancellations by a provider, who had a cancellation rate of 46% in September 2016. A discussion has been held with the provider and changes are being made in this process.

We are also working and evaluating the opportunity of the CDSC lease.

**A motion was made / seconded, (Glenn Arnold / Edward Lujano) to approve and accept the Review of District Financial Statements, Exhibit 2; CCDSC Financial Report, Exhibit 3; SKDSC Financial Report, Exhibit 4 and CDSC Financial Report, Exhibit 5 as presented. Motion carried.**

### **DENTAL CENTERS' COMPARISON, EXHIBIT 6**

Edward Lujano reported that the biggest difference is in the cost of the overhead in the facility, which keeps our numbers challenging to meet at CDSC.

**A motion was made / seconded, (Glenn Arnold / Edward Lujano) to approve and accept the Dental Centers' Comparison, Exhibit 6. Motion carried.**



**WARRANTS AND PAYROLL**

A. September Payroll, Electronic Payments & Check Register, Exhibit 7

**A motion was made/seconded, (Edward Lujano / Rosalie Heppner) to approve and accept the September 2016 Total Payroll in the amount \$135,419.13 and Total Accounts Payable in the amount of \$485,345.34 for a total Grand Total Disbursement of \$620,764.47, Exhibit 7. Motion carried.**

**DISCUSSION**

None

**AGENDA FOR CLOSED SESSION**

There was no Closed Session item(s) for discussion.

**NEXT MEETING DATE/ADJOURNMENT**

The next Finance Committee meeting will be held on Wednesday, November 30, 2016 at 1:30 pm.

As there was no further business, the meeting adjourned at 1:42 p.m.

Respectfully Submitted,

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Fily Cale  
Executive Assistant

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Alfonse Peterson  
Committee Chair

CHIEF FINANCIAL OFFICER REPORT



Bloss Memorial HealthCare District  
 Operations Summary Report  
 Four Months Ending October 31, 2016

Total CFHC Inc. encounters for the month are 10,827 compared to 9,977 last year, a 8.52% increase.  
 CCDSC cases for the month are 10.64% less than last year.  
 CDSC cases for the month are 30.27% less than last year.

Department	Oct-16	Oct-15	VARIANCE	%	Oct-16	Oct-15	VARIANCE *	%	Y-T-D	Y-T-D	VARIANCE *	%
Castle Clinic	3,700	2,902	798	27.50%	13,639	11,078	2,561	23.12%				
Specialty Clinic	912	886	26	2.93%	3,761	3,866	(105)	-2.72%				
Bloss Clinic	1,141	1,270	(129)	-10.16%	4,045	4,667	(622)	-13.33%				
Winton Clinic	786	733	53	7.23%	2,837	2,337	500	21.39%				
Urgent Care	425	411	14	3.41%	2,227	1,857	370	19.92%				
Lab	1,674	1,760	(86)	-4.89%	6,784	6,938	(154)	-2.22%				
Radiology	570	577	(7)	-1.21%	2,147	1,860	287	15.43%				
Behavioral Health	222	234	(12)	-5.13%	884	954	(70)	-7.34%				
Adult Day Health Care	518	522	(4)	-0.77%	2,026	2,030	(4)	-0.20%				
Optometry	552	384	168	43.75%	2,159	1,539	620	40.29%				
Ophthalmology	327	298	29	9.73%	1,248	1,164	84	7.22%				
<b>TOTAL ENCOUNTERS</b>	<b>10,827</b>	<b>9,977</b>	<b>850</b>	<b>8.52%</b>	<b>41,757</b>	<b>38,290</b>	<b>3,467</b>	<b>9.05%</b>				

Bloss Memorial Health Care District

	Oct-16	Oct-15	VARIANCE	%	Oct-16	Oct-15	VARIANCE *	%
Central California Dental Surgery Center	168	188	(20)	-10.64%	769	912	(143)	-15.68%
Childrens Surgery Center	235	337	(102)	-30.27%	882	1,187	(305)	-25.70%
<b>Total Surgery Center Visits</b>	<b>403</b>	<b>525</b>	<b>(122)</b>	<b>-23.24%</b>	<b>1,651</b>	<b>2,099</b>	<b>(448)</b>	<b>-21.34%</b>

October-16 Working Days 21  
 October-15 Working Days 22

Bloss Memorial HealthCare District  
 Operations Summary Report  
 Four Months Ending October 31, 2016

**BMHD FULL TIME EQUIVALENTS SUMMARY :**

(See FTE report included in Financial Reports for detail)

	Oct-16	Oct-15	VARIANCE	%	Y-T-D Oct-16	Y-T-D Oct-15	Y-T-D VARIANCE *	Y-T-D %
EMPLOYEE FTE'S	13.06	11.29	(1.77)	-15.68%	12.83	12.83	0.00	0.00%
CONTRACT FTE'S	5.65	5.30	(0.35)	-6.60%	5.48	5.47	(0.01)	-0.18%
<b>TOTAL FTE'S</b>	<b>18.71</b>	<b>16.59</b>	<b>(2.12)</b>	<b>-12.78%</b>	<b>18.31</b>	<b>18.30</b>	<b>(0.01)</b>	<b>-0.05%</b>

\* Note: unfavorable variances above are indicated by parenthesis ( ).

Full Time Equivalent - Employees for the month are 15.68% more than the prior year with 1.77 more FTE'S

The major (>1 fte) Total Employee FTE increases for the month are comprised primarily of the following :

Department	Cur. Mo. Increase (DECREASE)	YTD Increase (DECREASE)	Reason
CCDSC	1.17	(0.19)	Addtl Clerical
All other departments < 1 fte var	0.60	0.19	Various departments less than 1 fte variance.
	1.77	0.00	Brackets ( ) indicate a decrease (favorable) variance

**OCTOBER PAYROLL, ELECTRONIC PAYMENTS  
& CHECK REGISTER**

Bloss Memorial Healthcare District  
 Payroll, Accounts Payable and Funds Disbursements - Summary  
 Month of October-16

Payroll		\$122,861.32
<b>Total Payroll</b>		<b><u><u>\$122,861.32</u></u></b>

Accounts Payable:

A/P Checks	Bloss	<u>\$116,991.29</u>	<u>\$116,991.29</u>
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Auto Debits		\$165.59	
Electronic Payments to Castle on Payable		<u>\$53,656.06</u>	
<b>Total Auto Debits and Electronic Transfers</b>		<b><u><u>\$53,821.65</u></u></b>	<u>\$53,821.65</u>

Profes paid through Payroll system			
Total ACH Pro Fees 1099'S		<u>\$51,888.80</u>	<u>\$51,888.80</u>

Electronic Payments - ACH		<u>\$196,822.56</u>	<u>\$196,822.56</u>
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<b>Total Accounts Payable</b>			<b><u><u>\$419,524.30</u></u></b>
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<b>Grand Total Disbursements</b>			<b><u><u>\$542,385.62</u></u></b>
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BLOSS	Payroll Disbursements for		October-16
	Payroll dated		
	10/05/16	10/20/16	Total
<b>Earnings</b>			
Regular			-
Overtime			-
Vacation			-
Sick			-
Holiday			-
Salary	3,500.00	3,500.00	7,000.00
Double Time			-
Call In			-
On Call			-
Other			-
			-
CCDSC Surgery Center	24,932.01	23,337.93	48,269.94
CDSC Surgery Center	30,366.52	28,957.51	59,324.03
			-
Total	58,798.53	55,795.44	114,593.97
			-
<b>Deductions</b>			-
FICA (+)	4,427.70	4,197.94	8,625.64
Insurance (-)	(1,546.93)	(1,546.93)	(3,093.86)
Emp Deduction(-)/Reimb(+)	3,193.68	(43.08)	3,150.60
Christmas Fund (-)	(505.00)	(505.00)	(1,010.00)
Process Fee (+)	424.74	170.23	594.97
			-
Total	5,994.19	2,273.16	8,267.35
			-
			-
Net Payroll	\$ 64,792.72	\$ 58,068.60	122,861.32



RUN DATE: 11/01/16  
 RUN TIME: 1157  
 RUN USER: COOKS

Castle Family Health Centers AP \*\*LIVE\*\*  
 CHECK REGISTER BY DATE

C  
 FROM 10/01/16 TO 10/31/16

DATE	CHECK NUM	VENDOR NUM	VENDOR NAME	STATUS	STATUS DATE	AMOUNT	
						ISSUED/ CLEARED	VOIDED/ UNCLAIMED
10/06/16	036705	B0114	ALRENA JANACEK	ISSUED	10/06/16	377.42	
10/06/16	036706	B0084	AMERICHEK	ISSUED	10/06/16	62.00	
10/06/16	036707	B0060	GLENN ARNOLD	ISSUED	10/06/16	100.00	
			REMITTED TO: ARNOLD, GLENN				
10/06/16	036708	B0072	BETA HEALTHCARE GROUP	ISSUED	10/06/16	2655.21	
10/06/16	036709	B0109	KORY BILLINGS	ISSUED	10/06/16	300.00	
10/06/16	036710	B0216	BLOMBERG & GRIFFIN ACCOUNTANCY	ISSUED	10/06/16	7450.00	
10/06/16	036711	B0159	CAHHS	ISSUED	10/06/16	264.00	
10/06/16	036712	K0035	CITY OF PARLIER	ISSUED	10/06/16	223.91	
10/06/16	036713	B0116	DOROTHY BIZZINI	ISSUED	10/06/16	1320.97	
10/06/16	036714	B0120	ED ROSSI	ISSUED	10/06/16	188.71	
10/06/16	036715	B0153	GEIL ENTERPRISES INC.	ISSUED	10/06/16	2808.00	
10/06/16	036716	B0112	GREGORY FLOYD	ISSUED	10/06/16	377.42	
10/06/16	036717	B0016	GUARDCO SECURITY SERVICES	ISSUED	10/06/16	1848.00	
10/06/16	036718	B0043	INSIGHT EMPLOYEE ASSISTANCE PRGRM	ISSUED	10/06/16	65.40	
10/06/16	036719	K0034	JOE S RODRIGUEZ	ISSUED	10/06/16	375.00	
10/06/16	036720	B0115	KAREN BIZZINI	ISSUED	10/06/16	377.42	
10/06/16	036721	B0059	LLOYD WEAVER	ISSUED	10/06/16	300.00	
10/06/16	036722	K0003	M-D VENTURES	ISSUED	10/06/16	18912.55	
10/06/16	036723	B0017	MERCED COUNTY - CASTLE AIRPORT	ISSUED	10/06/16	7258.14	
10/06/16	036724	B0133	MERCED/MODESTO COMMERCIAL SWEEPERS	ISSUED	10/06/16	240.00	
10/06/16	036725	B0064	PETERSON, ALFONSE	ISSUED	10/06/16	400.00	
10/06/16	036726	B0014	PG&E (4705482162-5)	ISSUED	10/06/16	6405.83	
10/06/16	036727	B0061	ROSALIE HEPNER	ISSUED	10/06/16	400.00	
10/06/16	036728	B0102	THE HARTFORD	ISSUED	10/06/16	205.40	
10/06/16	036729	B0113	UNITED METHODIST CHURCH OF ATWATER	ISSUED	10/06/16	188.71	
10/06/16	036730	B0013	WEST COAST GAS CO, INC.	ISSUED	10/06/16	2965.75	
10/06/16	036731	B0015	WINTON, WATER & SANITARY DISTRICT	ISSUED	10/06/16	72.80	
10/12/16	036732	B0032	GRAINGER INDUSTRIAL SUPPLY	ISSUED	10/12/16	54.37	
10/12/16	036733	B0030	HD SUPPLY FACILITIES MAINTENANCE	ISSUED	10/12/16	1682.71	
10/12/16	036734	B0142	MURPHY AUSTIN ADAMS SCHOENFELD LLP	ISSUED	10/12/16	94.75	
10/12/16	036735	B0042	RALPH TEMPLE	ISSUED	10/12/16	1620.00	
10/12/16	036736	B0211	SAVE MART SUPERMARKET	ISSUED	10/12/16	25.24	
10/12/16	036737	B0003	SIMPLEXGRINNELL	ISSUED	10/12/16	558.00	
10/12/16	036738	K0057	THE GAS COMPANY	ISSUED	10/12/16	13.81	
10/12/16	036739	B0044	TRIPP SECURITY SYSTEMS	ISSUED	10/12/16	20.00	
10/21/16	036740	B0026	MERCED IRRIGATION DISTRICT	ISSUED	10/21/16	27023.42	
10/21/16	036741	B0199	ANTHEM BLUE CROSS	ISSUED	10/21/16	12449.11	
10/21/16	036742	B0187	CAPITOL DOOR SERVICE	ISSUED	10/21/16	225.24	
10/21/16	036743	B0027	CITY OF ATWATER (010448-000)	ISSUED	10/21/16	742.60	
10/21/16	036744	B0134	CITY OF ATWATER (020161-000)	ISSUED	10/21/16	617.30	
10/21/16	036745	B0032	GRAINGER INDUSTRIAL SUPPLY	ISSUED	10/21/16	2593.14	
10/21/16	036746	B0030	HD SUPPLY FACILITIES MAINTENANCE	ISSUED	10/21/16	1445.85	
10/21/16	036747	B0038	KINGS VIEW WEC	ISSUED	10/21/16	2018.00	
10/21/16	036748	B0025	MERCED IRRIGATION DISTRICT	ISSUED	10/21/16	294.00	
10/21/16	036749	B0200	UPS	ISSUED	10/21/16	94.79	
10/25/16	036750	B0189	BERLINER COHEN	ISSUED	10/25/16	440.00	

RUN DATE: 11/01/16  
RUN TIME: 1157  
RUN USER: COOKS

Castle Family Health Centers AP \*\*LIVE\*\*  
CHECK REGISTER BY DATE

PAGE 2

C  
FROM 10/01/16 TO 10/31/16

DATE	CHECK NUM	VENDOR NUM	VENDOR NAME	STATUS	STATUS DATE	AMOUNT	
						ISSUED/ CLEARED	VOIDED/ UNCLAIMED
10/25/16	036751	B0037	CARDMEMBER SERVICE (1793)	ISSUED	10/25/16	3341.51	
10/25/16	036752	B0132	CLARK PEST CONTROL	ISSUED	10/25/16	289.00	
10/25/16	036753	B0016	GUARDCO SECURITY SERVICES	ISSUED	10/25/16	1680.00	
10/25/16	036754	B0030	HD SUPPLY FACILITIES MAINTENANCE	ISSUED	10/25/16	1794.57	
10/25/16	036755	B0021	PG&E (1384254881-3)	ISSUED	10/25/16	514.87	
10/25/16	036756	B0020	PG&E (1873896591-4)	ISSUED	10/25/16	421.64	
10/25/16	036757	B0166	PROCLEAN	ISSUED	10/25/16	794.73	
TOTAL \$						116991.29	

Bloss Memorial Healthcare District  
**Bloss Electronic Transfers**

**Bloss Auto Debits**

Bank Fees		<u>165.59</u>
	<b>Total</b>	<u><b>165.59</b></u>

Electronic Payments to Castle on Payable		<u>53,656.06</u>
	<b>Total</b>	<u><b>53,656.06</b></u>

	<b>Grand Total</b>	<u><b>53,821.65</b></u>
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ACH DENTAL PRO FEES 1099'S

Oct-16

DESCRIPTION	ACCOUNT	AMOUNT	
PRO FEES :	SERVICE	PYMT METHOD	AMOUNT
DROSDIK, KAREN ANN	Dentist	Check	\$ 9,100.80
KIM, JOSEPH	Dentist	Check	\$ 22,788.00
SOLOMON, PERRY	Director Fees	Check	\$ 5,000.00
HCBINTEL-DAVID THOMPSON	Administrator	Check	\$ 15,000.00
ADMINISTRATOR			\$ 15,000.00
DIRECTOR FEES		6022	\$ 5,000.00
ANESTHESIOLOGISTS		6027	\$ -
DENTISTS		6028	\$ 31,888.80
	TOTAL		<u>\$ 51,888.80</u>

RUN DATE: 10/31/16  
RUN TIME: 1518  
RUN USER: COOKS

Castle Family Health Centers AP \*\*LIVE\*\*  
ELECTRONIC PAYMENT NUMBER LIST

PAGE 1

C  
FROM D104628 TO D105158

PMT NUM	DATE	VENDOR NUM	VENDOR NAME	STATUS	STATUS DATE	AMOUNT	
						ISSUED	VOIDED
D104692	10/04/16	B0079	ALEJANDRO R. MARQUEZ, DDS INC.	DIRECTD	10/04/16	11865.00	
D104693	10/04/16	B0149	SUNG Y. CHO DDS, INC.	DIRECTD	10/04/16	21037.00	
D104694	10/04/16	B0152	SO YOUNG PARK, DDS INC.	DIRECTD	10/04/16	14187.00	
D104695	10/04/16	B0162	JINO PARK, D.D.S.	DIRECTD	10/04/16	1533.41	
D104696	10/04/16	B0178	CHRISTOPHER CHIU, D.D.S., INC.	DIRECTD	10/04/16	13900.00	
D104697	10/04/16	B0213	WONIL EDWARD JUNG DDS, INC.	DIRECTD	10/04/16	17500.00	
D104698	10/04/16	B0215	JANICE JAI-YING HUANG, DDS, INC.	DIRECTD	10/04/16	4400.00	
D104982	10/19/16	B0079	ALEJANDRO R. MARQUEZ, DDS INC.	DIRECTD	10/19/16	11235.00	
D104983	10/19/16	B0149	SUNG Y. CHO DDS, INC.	DIRECTD	10/19/16	16915.00	
D104984	10/19/16	B0152	SO YOUNG PARK, DDS INC.	DIRECTD	10/19/16	15579.25	
D104985	10/19/16	B0178	CHRISTOPHER CHIU, D.D.S., INC.	DIRECTD	10/19/16	14100.00	
D104986	10/19/16	B0213	WONIL EDWARD JUNG DDS, INC.	DIRECTD	10/19/16	14500.00	
D104987	10/19/16	B0215	JANICE JAI-YING HUANG, DDS, INC.	DIRECTD	10/19/16	6000.00	
D105158	10/31/16	C0001	OMNI MEDICAL PROPERTIES	DIRECTD	10/31/16	34070.90	
TOTAL \$						196822.56	

CASTLE FAMILY HEALTH CENTERS, INC REPORT

Castle Family Health Centers Inc  
 Operations Summary Report  
 Four Months Ending October 31, 2016

Total encounters for the month are 10,827 compared to 9,977 last year, a 8.52% increase.

Department	Oct-16	Oct-15	VARIANCE	%	Y-T-D Oct-16	Y-T-D Oct-15	Y-T-D VARIANCE *	Y-T-D %
Castle Clinic	3,700	2,902	798	27.50%	13,639	11,078	2,561	23.12%
Specialty Clinic	912	886	26	2.93%	3,761	3,866	(105)	-2.72%
Bloss Clinic	1,141	1,270	(129)	-10.16%	4,045	4,667	(622)	-13.33%
Winton Clinic	786	733	53	7.23%	2,837	2,337	500	21.39%
Urgent Care	425	411	14	3.41%	2,227	1,857	370	19.92%
Lab	1,674	1,760	(86)	-4.89%	6,784	6,938	(154)	-2.22%
Radiology	570	577	(7)	-1.21%	2,147	1,860	287	15.43%
Behavioral Health	222	234	(12)	-5.13%	884	954	(70)	-7.34%
Adult Day Health Care	518	522	(4)	-0.77%	2,026	2,030	(4)	-0.20%
Optometry	552	384	168	43.75%	2,159	1,539	620	40.29%
Ophthalmology	327	298	29	9.73%	1,248	1,164	84	7.22%
<b>TOTAL ENCOUNTERS</b>	<b>10,827</b>	<b>9,977</b>	<b>850</b>	<b>8.52%</b>	<b>41,757</b>	<b>38,290</b>	<b>3,467</b>	<b>9.05%</b>

October-16 Working Days 21  
 October-15 Working Days 22

**PROPOSALS AND SELECTION OF  
SECURITY CAMERAS / INSTALLATION AT  
BLOSS AND CASTLE SITES**

Hoffman Electronic Systems	Bloss Site	\$22,395.00
	Castle Site	\$33,695.00
Protection 1 Security Solutions	Bloss Site	\$22,625.74
	Castle Site	\$38,163.34
Tripp Security Systems	Bloss Site	\$14,000.00
	Castle Site	\$23,480.00



## HOFFMAN ELECTRONIC SYSTEMS

Bloss Site Proposal: \$22,395

\$224 month / based on a 3 year agreement

Castle Site Proposal: \$33,695

\$334 month / based on a 3 year agreement

**Fresno Area:**  
 90 E. Escalon Ave. #120  
 Fresno, CA 93710  
 (559) 292-7871  
 ACO # 4638  
 Con. Lic. 484100



**Merced Area:**  
 2301 Aviation Dr.  
 Atwater, CA 95301  
 (209) 384-3305  
 (800) 972-0003  
 (209) 722-1107-Fax  
 HoffmanElectronics.com

**PROPOSAL**

Proposal Submitted to: Bloss Memorial Healthcare District Address: 3605 Hospital Road Suite F Atwater, Ca. 95301 Phone: Submission Date: October 17,2016	Job Name: Bloss memorial Healthcare- Bloss Site Job Location: 1251 Grove Ave., Atwater, Ca. 95301
---	--

**Parts List:**

- 1 EA Labor
- 14 EA 3MP Outdoor Turret Camera w/fixed Lens
- 15 EA 3MP Indoor Dome Camera
- 2 EA 16CH 12TB NVR w/PoE Switch

All new wiring throughout facility.

We propose hereby to furnish material and labor - complete in accordance with above specifications for the sum of:

Twenty Two Thousand Three Hundred Ninety Five Dollars and No Cents ..... \$22,395.00  
 Service: \$224.00 per month (Based on a three year agreement)

All material is guaranteed to be as specified. All work is to be completed in a workmanlike manner according to standard practices. Any alteration or deviation from above specifications involving extra costs will be executed only upon written orders, and will become an extra charge over and above the estimate. All agreements are contingent upon strikes, accidents, or delays beyond our control. Owner is to carry fire, tornado, and other necessary insurance. Our workers are fully covered by Workman's Compensation Insurance.

Approved \_\_\_\_\_ Blanche Jorge 209-628-9763

By \_\_\_\_\_ By \_\_\_\_\_  
 Not valid unless signed by an officer of Hoffman Electronic Systems Sales Agent

Date \_\_\_\_\_

This Agreement shall not be binding upon Hoffman unless approved by an officer of Hoffman

This proposal may be withdrawn by us if not accepted within: 20 days

**ACCEPTANCE OF PROPOSAL - The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.**

By: \_\_\_\_\_  
 Type or Print

Authorized \_\_\_\_\_  
 Date of Acceptance \_\_\_\_\_  
 Subscriber

**Fresno Area:**  
 90 E. Escalon Ave. #120  
 Fresno, CA 93710  
 (559) 292-7871  
 ACO # 4638  
 Con. Lic. 484100



**Merced Area:**  
 2301 Aviation Dr.  
 Atwater, CA 95301  
 (209) 384-3305  
 (800) 972-0003  
 (209) 722-1107-Fax  
 HoffmanElectronics.com

**PROPOSAL**

Proposal Submitted to: Bloss Memorial Healthcare District Address: 3605 Hospital Road Suite F, Atwater, Ca. 95301 Phone: Submission Date: October 18,2016	Job Name: Bloss Memorial Healthcare District- Castle Site Job Location: 3605 Hospital Road, Atwater, Ca. 95301
--	---

**Parts List:**

- 1 EA Labor
- 15 EA 3MP Outdoor Turret Camera w/fixed Lens
- 33 EA 3MP Indoor Dome Camera w/2.8 lens
- 3 EA 16CH 12TB NVR w/PoE Switch

All new wiring throughout facility

We propose hereby to furnish material and labor - complete in accordance with above specifications for the sum of:

Thirty Three Thousand Six Hundred Ninety Five Dollars and No Cents ..... \$33,695.00  
 Service: \$334.00 per month (Based on a three year agreement)

All material is guaranteed to be as specified. All work is to be completed in a workmanlike manner according to standard practices. Any alteration or deviation from above specifications involving extra costs will be executed only upon written orders, and will become an extra charge over and above the estimate. All agreements are contingent upon strikes, accidents, or delays beyond our control. Owner is to carry fire, tornado, and other necessary insurance. Our workers are fully covered by Workman's Compensation Insurance.

Approved

Blanche Jorge 209-628-9763

By \_\_\_\_\_  
 Not valid unless signed by an officer of  
 Hoffman Electronic Systems

By \_\_\_\_\_  
 Sales Agent

Date \_\_\_\_\_

This Agreement shall not be binding upon Hoffman unless approved by an officer of Hoffman

This proposal may be withdrawn by us if not accepted within: 20 days

**ACCEPTANCE OF PROPOSAL** - The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.

By: \_\_\_\_\_  
 Type or Print

Authorized  
 Date of Acceptance \_\_\_\_\_

\_\_\_\_\_  
 Subscriber

# PROTECTION 1 SECURITY SOLUTIONS

Bloss Site Proposal: \$22,625.74

\$160.41 month

Castle Site Proposal: \$38,163.34

\$240 month



*A Proposal for*

# **BLOSS MEMORIAL HEALTHCARE DISTRICT:**

*Presented By: Brad Miller  
209-480-8068*

*Presented On September 29, 2016*

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## Equipment and Investment Summary

### Site Information

**Customer:** BLOSS MEMORIAL HEALTHCARE DISTRICT  
**Address:** 1251 GROVE AVE BLOSS SITE  
**City, State Zip:** ATWATER, CA 95301  
**Bus. Phone:** 2093812000

### Billing Information

BLOSS MEMORIAL HEALTHCARE DISTRICT  
3605 HOSPITAL RD STE F  
ATWATER, CA 95301  
2093812000

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### Equipment List For: BLOSS SITE

<u>Quantity</u>	<u>Description</u>
1	NVR, 32-Channel, H.264/H.264+/H.265, up to 12MP, HDMI, 8-SATA, with 12TB
1	Switch, Ethernet, 24-Port 10/100M, 4-Port 10/100/1000M, 4-SFP Port, PoE (24 -802.3af or 12-802.3at),
14	Outdoor Bullet, 3MP/1080p, H264, 2.8-12mm, Day/Night, IR (30m), IP66, PoE/12VDC
15	Outdoor Dome, 3MP/1080p, H264, 2.8-12mm, Day/Night, IR (20m), IP66, PoE/12VDC
2000	24/4 PR SOL CAT5E 1M RL BLK

---

Sub Total Installation Cost:	\$22,625.74
Estimated Install Taxes:	\$0.00
SubTotal Monthly Charge:	\$160.41

---

**Total Estimated Install Taxes:** \$0.00

**Total Installation Cost:** \$22,625.74

**Total Monthly Charges:** \$160.41\*

\* Plus applicable Tax

## **Inclusions:**

- Install & Provide (1) 32 Channel 12 TB NVR
- Install & Provide (15) Outdoor Dome Cameras
- Install & Provide (14) Outdoor Bullet Cameras
- Install & Provide (1) 24 Port POE Switch

## **Exclusions:**

- Overtime and weekend work
- Permit fees, Utility Charges, or any building planning encroachment costs
- Patch, paint, or repair to any existing surfaces.
- Customer provided router for remote veiwing

### Clarifications & Exclusions - Video systems

1. Equipment changes or location changes due to CUSTOMER request, or if necessary for the system to operate properly, will be considered a change order from the original scope of work and billed accordingly at the labor and material rates already in effect on this contract.
2. It is understood and agreed by PROTECTION ONE and the CUSTOMER that the location and description of the equipment selected for the project has been taken from specifications supplied to PROTECTION ONE. Should the system, when completed consist of more or less equipment than specified, the materials costs, installation charges, and/or annual service fees shall be increased or decreased in accordance with the prevailing charges.
3. Connection To Existing Equipment: It is mutually understood and agreed that PROTECTION ONE assumes no responsibility whatsoever for the maintenance, operation, non-operation, actuation, non-actuation or needless or erroneous actuation of the existing equipment; that service may be terminated by PROTECTION ONE in the event the existing equipment is not in good working operating condition and PROTECTION ONE shall not be liable for any damage of subject to any penalty as a result of such termination. Any repairs to or replacement of existing equipment at the time of reconnection will be charged to the customer on a time and materials basis at the prevailing rates.
4. The CUSTOMER will be responsible for providing any 110VAC required for the proper operation of the video equipment and one network connection within 6 feet of the DVR or NVR system.
5. PROTECTION ONE will be responsible for mounting the cameras and focusing per the CUSTOMERS request. Any changes after the CUSTOMER signed off on the view will be a change order to the original job.
6. The estimated cost for the **electrical permit** or **lift cost** is not included in the final prices. These costs will be billed to the CUSTOMER separately.
7. The CUSTOMER will be responsible for providing **IT support for Firewall and Port opening on their network**. Video system may require you to add more bandwidth for viewing the video through a computer onsite or offsite, or smart phone APPS.
8. Idle time incurred by Protection One employees due to absence of required escorts, clearances, inability to enter the workspace, or other factors beyond our control, will be considered a change order from the original scope of work and billed accordingly at the labor and material rates already in effect on this contract.



*A Proposal for*

# **BLOSS MEMORIAL HEALTHCARE DISTRICT:**

*Presented By: Brad Miller  
209-480-8068*

*Presented On October 13, 2016*



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**Equipment and Investment Summary**

**Site Information**

**Customer:** BLOSS MEMORIAL HEALTHCARE DISTRICT  
**Address:** 3605 HOSPITAL RD STE F  
**City, State Zip:** ATWATER, CA 95301  
**Bus. Phone:** 2093812000

**Billing Information**

BLOSS MEMORIAL HEALTHCARE DISTRICT  
3605 HOSPITAL RD STE F  
ATWATER, CA 95301  
2093812000

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**Equipment List For:** CASTLE SITE

<u>Quantity</u>	<u>Description</u>
1	NVR, 64-Channel, H264, up to 5MP, HDMI, 8-SATA, with 18TB
2	Switch, Ethernet, 24-Port 10/100M, 4-Port 10/100/1000M, 4-SFP Port, PoE (24 -802.3af or 12-802.3at),
15	Outdoor Bullet, 3MP/1080p, H264, 2.8-12mm, Day/Night, IR (30m), IP66, PoE/12VDC
32	Outdoor Dome, 3MP/1080p, H264, 2.8-12mm, Day/Night, IR (20m), IP66, PoE/12VDC
5000	24/4 PR SOL CAT5E 1M RL BLK

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Sub Total Installation Cost:	\$38,163.34
Estimated Install Taxes:	\$0.00
SubTotal Monthly Charge:	\$240.00

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<b><u>Total Estimated Install Taxes:</u></b>	<b>\$0.00</b>
<b><u>Total Installation Cost:</u></b>	<b>\$38,163.34</b>
<b><u>Total Monthly Charges:</u></b>	<b>\$240.00*</b>

\* Plus applicable Tax

# TRIPP SECURITY SYSTEMS

Bloss Site Proposal: \$14,000.00

Castle Site Proposal: \$23,480.00

TRIPP SECURITY SYSTEMS  
 CALIF. LIC. #: ACO-2129  
 7961 WEST BELL DRIVE  
 ATWATER, CA. 95301-9650  
 (209) 358-0102

# Estimate

DATE	CUSTOM BID #.
9/27/2016	20035789

DESIGNED FOR:	INSTALL AT:
Bloss Memorial Health Care District 3605 Hospital Rd. Atwater, CA 95301	Bloss Site

YOUR REFERENCE:	BID EXPIRES:
	10/27/2016

OUR #	DESCRIPTION	QTY	RATE PER	AMOUNT
DVR4	16 channel 12TB digital recorder with built in Poe.	2		0.00
Camera 1	4MP Turret Dome with fixed lens, Color, HD, Weather Resistant, Day/Night Camera.	14		0.00
Camera 1	4MP Dome with 2.8-12mm lens, Color, HD, Vandal Resistant, Weather Resistant, Day/Night IR Camera.	15		0.00
Camera Cable	Cat5 Cable and RJ 45 ends.	8		0.00
Parts	IP cameras have a quality range of 300'. Additional parts will be needed if a camera exceeds this range from the nvr.	1		0.00
BID	Price includes tax and installation.			14,000.00
	SIGN AND DATE BELOW TO ACCEPT THIS BID. FAX BACK TO 209-357-0455 OR EMAIL BACK TO trippsecurity@gmail.com.			0.00
	_____			0.00
All parts have a 2 year warranty. After the 2 year warranty, a service plan can be added for \$600.00 per year.			<b>Total</b>	14,000.00

TRIPP SECURITY SYSTEMS  
 CALIF. LIC. #: ACO-2129  
 7961 WEST BELL DRIVE  
 ATWATER, CA. 95301-9650  
 (209) 358-0102

# Estimate

DATE	CUSTOM BID #
9/26/2016	20035788

DESIGNED FOR:	INSTALL AT:
Bloss Memorial Health Care District 3605 Hospital Rd. Atwater, CA 95301	Castle Site

YOUR REFERENCE:	BID EXPIRES:
	10/26/2016

OUR #	DESCRIPTION	QTY	RATE PER	AMOUNT
DVR4	16 channel 12TB digital recorder with built in Poe.	3		0.00
Camera 1	4MP Turret Dome with fixed lens, Color, HD, Weather Resistant, Day/Night Camera.	15		0.00
Camera 1	4MP Dome with 2.8-12mm Lens, Color, HD, Vandal Resistant, Weather Resistant, Day/Night IR Camera.	34		0.00
Camera Cable Parts	Cat5 Cable and RJ45 ends. IP cameras have a quality range of 300'. Additional parts will be needed if a camera exceeds this range from the NVR.	13		0.00
BID	Price includes tax and installation.			23,480.00
	SIGN AND DATE BELOW TO ACCEPT THIS BID. FAX BACK TO 209-357-0455 OR EMAIL BACK TO trippsecurity@gamil.com			0.00
	_____			0.00

ALL parts have a 2 year warranty. After the 2 year warranty, a service plan can be added for \$600.00 per year.	<b>Total</b>	23,480.00
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**CFHC REQUEST OF UNG GOODWIN TRUST FUNDS**



Castle Family  
Health Centers, Inc.

November 7, 2016

Bloss Memorial Healthcare District, a Public Entity  
Board of Directors  
3605 Hospital Road, Suite F  
Atwater, CA 95301

Re: Request of Grant Funds from Ung Goodwin Trust

Board of Directors:

Castle Family Health Centers, Inc is requesting a Grant from the Ung Goodwin Trust undistributed income per the 2015 990PF to provide flu shots, vision exams and other medical services for seniors (age 60+) who reside in Merced County and who have no other health insurance coverage for this type of care.

The time frame for these services is from December 1, 2016 to March 31, 2017.

Thank you for your consideration.

Peter Mojarras  
Director of Operations